## June 2016

Baltimore County, MD

## Sold Summary

|  | Jun 2016 | Jun 2015 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 333,919,152$ | $\$ 272,836,214$ | $22.39 \%$ |
| Avg Sold Price | $\$ 290,112$ | $\$ 261,087$ | $11.12 \%$ |
| Median Sold Price | $\$ 235,000$ | $\$ 226,000$ | $3.98 \%$ |
| Units Sold | 1,151 | 1,045 | $10.14 \%$ |
| Avg Days on Market | 51 | 55 | $-7.27 \%$ |
| Avg List Price for Solds | $\$ 298,548$ | $\$ 268,940$ | $11.01 \%$ |
| Avg SP to OLP Ratio | $96.0 \%$ | $94.7 \%$ | $1.37 \%$ |
| Ratio of Avg SP to Avg OLP | $95.6 \%$ | $95.3 \%$ | $0.35 \%$ |
| Attached Avg Sold Price | $\$ 196,508$ | $\$ 190,619$ | $3.09 \%$ |
| Detached Avg Sold Price | $\$ 345,937$ | $\$ 308,820$ | $12.02 \%$ |
| Attached Units Sold | 430 | 422 | $1.90 \%$ |
| Detached Units Sold | 721 | 623 | $15.73 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Jun 2016 | Jun 2015 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 3,180 | 3,428 | $-7.23 \%$ |
| New Listings | 1,565 | 1,485 | $5.39 \%$ |
| New Under Contracts | 775 | 772 | $0.39 \%$ |
| New Contingents | 352 | 403 | $-12.66 \%$ |
| New Pendings | 1,127 | 1,175 | $-4.09 \%$ |
| All Pendings | 1,943 | 1,941 | $0.10 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 212 |
| Conventional | 476 |
| FHA | 316 |
| Other | 133 |
| Owner | 4 |
| VA | 49 |

Days on Market (Sold)

| 0 | 9 |
| :--- | :---: |
| 1 to 10 | 331 |
| 11 to 20 | 181 |
| 21 to 30 | 139 |
| 31 to 60 | 191 |
| 61 to 90 | 89 |
| 91 to 120 | 58 |
| 121 to 180 | 119 |
| 181 to 360 | 18 |
| 361 to 720 | 4 |
| $721+$ |  |

## Sold Detail

| Price Ranges | Residential |  |  |  |  |  | Condo/Coop | Active Listings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All <br> Attached | Residential |  | Condo/Coop <br> Attached |
|  | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH |  | Detached | Attached/TH |  |
| < \$50,000 | 3 | 1 | 1 | 1 | 0 | 0 | 1 | 22 | 14 | 2 |
| \$50K to \$99,999 | 9 | 6 | 16 | 28 | 5 | 0 | 13 | 61 | 57 | 24 |
| \$100K to \$149,999 | 8 | 11 | 32 | 56 | 8 | 3 | 26 | 135 | 204 | 62 |
| \$150K to \$199,999 | 12 | 9 | 49 | 59 | 22 | 8 | 29 | 236 | 167 | 63 |
| \$200K to \$299,999 | 8 | 3 | 112 | 76 | 97 | 14 | 29 | 528 | 199 | 81 |
| \$300K to \$399,999 | 6 | 0 | 50 | 21 | 75 | 9 | 11 | 316 | 74 | 33 |
| \$400K to \$499,999 | 0 | 0 | 31 | 8 | 62 | 3 | 1 | 260 | 21 | 8 |
| \$500K to \$599,999 | 0 | 0 | 7 | 1 | 41 | 0 | 0 | 178 | 12 | 12 |
| \$600K to \$799,999 | 0 | 0 | 4 | 1 | 38 | 2 | 0 | 203 | 4 | 4 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 13 | 0 | 0 | 71 | 1 | 1 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 10 | 0 | 0 | 106 | 0 | 2 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 17 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 0 |
| Total | 46 | 30 | 302 | 251 | 373 | 39 | 110 | 2,135 | 753 | 292 |
| Avg Sold Price | \$167,084 | \$137,090 | \$257,147 | \$194,773 | \$439,883 | \$284,051 | \$185,633 |  |  |  |
| Prev Year - Avg Sold Price | \$164,739 | \$159,449 | \$249,380 | \$184,951 | \$383,210 | \$267,360 | \$180,094 |  |  |  |
| Avg Sold \% Change | 1.42\% | -14.02\% | 3.11\% | 5.31\% | 14.79\% | 6.24\% | 3.08\% |  |  |  |
| Prev Year - \# of Solds | 40 | 36 | 281 | 241 | 302 | 46 | 99 |  |  |  |

