## November 2016

Baltimore County, MD

## Sold Summary

|  | Nov 2016 | Nov 2015 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 200,223,104$ | $\$ 158,782,802$ | $26.10 \%$ |
| Avg Sold Price | $\$ 258,352$ | $\$ 240,945$ | $7.22 \%$ |
| Median Sold Price | $\$ 215,000$ | $\$ 203,500$ | $5.65 \%$ |
| Units Sold | 775 | 659 | $17.60 \%$ |
| Avg Days on Market | 52 | 59 | $-11.86 \%$ |
| Avg List Price for Solds | $\$ 266,381$ | $\$ 248,070$ | $7.38 \%$ |
| Avg SP to OLP Ratio | $94.5 \%$ | $92.8 \%$ | $1.75 \%$ |
| Ratio of Avg SP to Avg OLP | $94.8 \%$ | $93.8 \%$ | $1.01 \%$ |
| Attached Avg Sold Price | $\$ 180,210$ | $\$ 178,060$ | $1.21 \%$ |
| Detached Avg Sold Price | $\$ 309,336$ | $\$ 290,979$ | $6.31 \%$ |
| Attached Units Sold | 306 | 292 | $4.79 \%$ |
| Detached Units Sold | 469 | 367 | $27.79 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Nov 2016 | Nov 2015 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 2,702 | 3,252 | $-16.91 \%$ |
| New Listings | 911 | 976 | $-6.66 \%$ |
| New Under Contracts | 650 | 563 | $15.45 \%$ |
| New Contingents | 248 | 274 | $-9.49 \%$ |
| New Pendings | 898 | 837 | $7.29 \%$ |
| All Pendings | 1,594 | 1,618 | $-1.48 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 176 |
| Conventional | 308 |
| FHA | 222 |
| Other | 74 |
| Owner | 0 |
| VA | 38 |

Days on Market (Sold)

| 0 | 8 |
| :--- | :---: |
| 1 to 10 | 151 |
| 11 to 20 | 109 |
| 21 to 30 | 88 |
| 31 to 60 | 164 |
| 61 to 90 | 89 |
| 91 to 120 | 80 |
| 121 to 180 | 76 |
| 181 to 360 | 43 |
| 361 to 720 | 7 |
| $721+$ | 0 |

## Sold Detail

| Price Ranges | Residential |  |  |  |  |  | Condo/Coop | Active Listings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All <br> Attached | Residential |  | Condo/Coop <br> Attached |
|  | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH |  | Detached | Attached/TH |  |
| < \$50,000 | 1 | 2 | 1 | 1 | 1 | 0 | 1 | 17 | 8 | 2 |
| \$50K to \$99,999 | 7 | 8 | 14 | 31 | 8 | 3 | 11 | 42 | 46 | 23 |
| \$100K to \$149,999 | 7 | 6 | 29 | 43 | 11 | 2 | 16 | 94 | 148 | 48 |
| \$150K to \$199,999 | 4 | 3 | 50 | 49 | 18 | 5 | 17 | 221 | 159 | 60 |
| \$200K to \$299,999 | 4 | 0 | 69 | 60 | 71 | 11 | 8 | 444 | 196 | 60 |
| \$300K to \$399,999 | 1 | 0 | 27 | 10 | 47 | 5 | 4 | 289 | 69 | 29 |
| \$400K to \$499,999 | 0 | 0 | 10 | 1 | 29 | 0 | 6 | 203 | 16 | 14 |
| \$500K to \$599,999 | 0 | 0 | 3 | 1 | 23 | 1 | 1 | 147 | 13 | 2 |
| \$600K to \$799,999 | 0 | 0 | 2 | 0 | 17 | 0 | 0 | 170 | 8 | 3 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 6 | 0 | 0 | 65 | 1 | 0 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 9 | 0 | 0 | 84 | 0 | 2 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 13 | 1 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 5 | 0 | 0 |
| Total | 24 | 19 | 205 | 196 | 240 | 27 | 64 | 1,794 | 665 | 243 |
| Avg Sold Price | \$142,175 | \$99,618 | \$230,440 | \$177,909 | \$393,443 | \$235,651 | \$187,794 |  |  |  |
| Prev Year - Avg Sold Price | \$158,134 | \$122,283 | \$233,386 | \$173,903 | \$374,541 | \$278,964 | \$173,064 |  |  |  |
| Avg Sold \% Change | -10.09\% | -18.53\% | -1.26\% | 2.30\% | 5.05\% | -15.53\% | 8.51\% |  |  |  |
| Prev Year - \# of Solds | 38 | 24 | 159 | 162 | 170 | 24 | 82 |  |  |  |

