

January 2017

Baltimore County, MD

Sold Summary

| | Jan 2017 | Jan 2016 | % Change |
|----------------------------|---------------|---------------|----------|
| Sold Dollar Volume | \$149,437,949 | \$154,654,578 | -3.37% |
| Avg Sold Price | \$249,479 | \$250,250 | -0.31% |
| Median Sold Price | \$215,000 | \$200,000 | 7.50% |
| Units Sold | 599 | 618 | -3.07% |
| Avg Days on Market | 77 | 80 | -3.75% |
| Avg List Price for Solds | \$258,033 | \$261,355 | -1.27% |
| Avg SP to OLP Ratio | 94.9% | 92.2% | 2.90% |
| Ratio of Avg SP to Avg OLP | 94.6% | 93.7% | 0.93% |
| Attached Avg Sold Price | \$185,478 | \$173,491 | 6.91% |
| Detached Avg Sold Price | \$298,233 | \$302,748 | -1.49% |
| Attached Units Sold | 259 | 251 | 3.19% |
| Detached Units Sold | 340 | 367 | -7.36% |

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

| | Jan 2017 | Jan 2016 | % Change |
|---------------------|----------|----------|----------|
| Active Listings | 2,177 | 2,645 | -17.69% |
| New Listings | 942 | 863 | 9.15% |
| New Under Contracts | 623 | 512 | 21.68% |
| New Contingents | 274 | 251 | 9.16% |
| New Pendings | 897 | 763 | 17.56% |
| All Pendings | 1,400 | 1,390 | 0.72% |

Financing (Sold)

| | |
|--------------|-----|
| Assumption | 0 |
| Cash | 129 |
| Conventional | 216 |
| FHA | 173 |
| Other | 45 |
| Owner | 1 |
| VA | 35 |

Days on Market (Sold)

| | |
|------------|-----|
| 0 | 14 |
| 1 to 10 | 89 |
| 11 to 20 | 74 |
| 21 to 30 | 69 |
| 31 to 60 | 101 |
| 61 to 90 | 81 |
| 91 to 120 | 43 |
| 121 to 180 | 61 |
| 181 to 360 | 57 |
| 361 to 720 | 10 |
| 721+ | 0 |

Sold Detail

| Price Ranges | Residential | | | | | | Condo/Coop | Active Listings | | |
|----------------------------|--------------|-------------|------------|-------------|--------------|-------------|------------|-----------------|-------------|------------|
| | 2 or Less BR | | 3 BR | | 4 or More BR | | All | Residential | | Condo/Coop |
| | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH | Attached | Detached | Attached/TH | Attached |
| < \$50,000 | 3 | 1 | 4 | 3 | 1 | 0 | 2 | 17 | 8 | 4 |
| \$50K to \$99,999 | 4 | 4 | 10 | 30 | 2 | 0 | 7 | 31 | 39 | 20 |
| \$100K to \$149,999 | 3 | 8 | 22 | 29 | 11 | 3 | 18 | 76 | 121 | 57 |
| \$150K to \$199,999 | 4 | 5 | 31 | 37 | 8 | 5 | 15 | 185 | 105 | 51 |
| \$200K to \$299,999 | 5 | 0 | 55 | 39 | 51 | 8 | 13 | 363 | 126 | 56 |
| \$300K to \$399,999 | 1 | 0 | 21 | 12 | 33 | 5 | 5 | 229 | 39 | 34 |
| \$400K to \$499,999 | 2 | 0 | 5 | 3 | 28 | 2 | 2 | 174 | 23 | 10 |
| \$500K to \$599,999 | 0 | 0 | 1 | 1 | 15 | 0 | 0 | 116 | 8 | 1 |
| \$600K to \$799,999 | 0 | 0 | 3 | 2 | 11 | 0 | 0 | 140 | 9 | 3 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 4 | 0 | 0 | 49 | 1 | 1 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 65 | 1 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 9 | 1 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 5 | 0 | 0 |
| Total | 22 | 18 | 152 | 156 | 166 | 23 | 62 | 1,459 | 481 | 237 |
| Avg Sold Price | \$171,710 | \$115,532 | \$227,703 | \$186,390 | \$379,583 | \$252,330 | \$178,690 | | | |
| Prev Year - Avg Sold Price | \$126,146 | \$119,948 | \$220,951 | \$170,203 | \$394,579 | \$235,953 | \$178,726 | | | |
| Avg Sold % Change | 36.12% | -3.68% | 3.06% | 9.51% | -3.80% | 6.94% | -0.02% | | | |
| Prev Year - # of Solds | 24 | 23 | 157 | 150 | 186 | 23 | 55 | | | |

Active Detail