## March 2017

Baltimore County, MD

## Sold Summary

|  | Mar 2017 | Mar 2016 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 235,104,972$ | $\$ 188,376,823$ | $24.81 \%$ |
| Avg Sold Price | $\$ 260,649$ | $\$ 248,847$ | $4.74 \%$ |
| Median Sold Price | $\$ 218,500$ | $\$ 212,000$ | $3.07 \%$ |
| Units Sold | 902 | 757 | $19.15 \%$ |
| Avg Days on Market | 60 | 76 | $-21.05 \%$ |
| Avg List Price for Solds | $\$ 267,537$ | $\$ 256,841$ | $4.16 \%$ |
| Avg SP to OLP Ratio | $95.4 \%$ | $93.3 \%$ | $2.25 \%$ |
| Ratio of Avg SP to Avg OLP | $96.1 \%$ | $94.1 \%$ | $2.13 \%$ |
| Attached Avg Sold Price | $\$ 192,329$ | $\$ 188,832$ | $1.85 \%$ |
| Detached Avg Sold Price | $\$ 310,609$ | $\$ 298,041$ | $4.22 \%$ |
| Attached Units Sold | 381 | 341 | $11.73 \%$ |
| Detached Units Sold | 521 | 416 | $25.24 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Mar 2017 | Mar 2016 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 2,252 | 2,650 | $-15.02 \%$ |
| New Listings | 1,507 | 1,568 | $-3.89 \%$ |
| New Under Contracts | 846 | 870 | $-2.76 \%$ |
| New Contingents | 374 | 405 | $-7.65 \%$ |
| New Pendings | 1,220 | 1,275 | $-4.31 \%$ |
| All Pendings | 1,754 | 1,904 | $-7.88 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 180 |
| Conventional | 338 |
| FHA | 277 |
| Other | 102 |
| Owner | 0 |
| VA | 46 |

Days on Market (Sold)

| 0 | 11 |
| :--- | :---: |
| 1 to 10 | 173 |
| 11 to 20 | 142 |
| 21 to 30 | 73 |
| 31 to 60 | 141 |
| 61 to 90 | 105 |
| 91 to 120 | 80 |
| 121 to 180 | 108 |
| 181 to 360 | 93 |
| 361 to 720 | 15 |
| $721+$ | 2 |

## Sold Detail

| Price Ranges | Residential |  |  |  |  |  | Condo/Coop | Active Listings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All <br> Attached | Residential |  | Condo/Coop <br> Attached |
|  | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH |  | Detached | Attached/TH |  |
| < \$50,000 | 1 | 1 | 1 | 1 | 0 | 0 | 0 | 19 | 11 | 2 |
| \$50K to \$99,999 | 12 | 7 | 13 | 31 | 5 | 1 | 6 | 21 | 38 | 25 |
| \$100K to \$149,999 | 10 | 6 | 23 | 58 | 10 | 3 | 18 | 67 | 91 | 44 |
| \$150K to \$199,999 | 14 | 7 | 42 | 56 | 29 | 4 | 27 | 175 | 102 | 69 |
| \$200K to \$299,999 | 2 | 5 | 69 | 61 | 74 | 18 | 29 | 395 | 147 | 44 |
| \$300K to \$399,999 | 0 | 0 | 35 | 15 | 66 | 8 | 7 | 243 | 51 | 25 |
| \$400K to \$499,999 | 0 | 0 | 10 | 3 | 33 | 2 | 4 | 188 | 21 | 4 |
| \$500K to \$599,999 | 0 | 0 | 2 | 1 | 28 | 0 | 1 | 140 | 8 | 1 |
| \$600K to \$799,999 | 0 | 0 | 3 | 1 | 20 | 0 | 0 | 158 | 3 | 2 |
| \$800K to \$999,999 | 0 | 0 | 1 | 0 | 14 | 0 | 0 | 64 | 1 | 0 |
| \$1M to \$2,499,999 | 0 | 0 | 1 | 0 | 3 | 0 | 0 | 74 | 1 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 12 | 1 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 5 | 0 | 0 |
| Total | 39 | 26 | 200 | 227 | 282 | 36 | 92 | 1,561 | 475 | 216 |
| Avg Sold Price | \$127,618 | \$135,948 | \$248,902 | \$183,760 | \$379,681 | \$256,408 | \$204,333 |  |  |  |
| Prev Year - Avg Sold Price | \$133,325 | \$120,691 | \$224,391 | \$193,182 | \$389,674 | \$230,673 | \$178,835 |  |  |  |
| Avg Sold \% Change | -4.28\% | 12.64\% | 10.92\% | -4.88\% | -2.56\% | 11.16\% | 14.26\% |  |  |  |
| Prev Year - \# of Solds | 32 | 18 | 181 | 213 | 203 | 27 | 83 |  |  |  |

