## September 2014

Calvert County, MD

## Sold Summary

|  | Sep 2014 | Sep 2013 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 32,966,112$ | $\$ 30,896,948$ | $6.70 \%$ |
| Avg Sold Price | $\$ 332,991$ | $\$ 335,836$ | $-0.85 \%$ |
| Median Sold Price | $\$ 289,000$ | $\$ 312,000$ | $-7.37 \%$ |
| Units Sold | 99 | 92 | $7.61 \%$ |
| Avg Days on Market | 84 | 100 | $-16.00 \%$ |
| Avg List Price for Solds | $\$ 336,964$ | $\$ 341,812$ | $-1.42 \%$ |
| Avg SP to OLP Ratio | $95.4 \%$ | $95.9 \%$ | $-0.55 \%$ |
| Ratio of Avg SP to Avg OLP | $94.9 \%$ | $95.6 \%$ | $-0.73 \%$ |
| Attached Avg Sold Price | $\$ 266,750$ | $\$ 295,853$ | $-9.84 \%$ |
| Detached Avg Sold Price | $\$ 337,265$ | $\$ 339,129$ | $-0.55 \%$ |
| Attached Units Sold | 6 | 7 | $-14.29 \%$ |
| Detached Units Sold | 93 | 85 | $9.41 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Sep 2014 | Sep 2013 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 822 | 738 | $11.38 \%$ |
| New Listings | 166 | 178 | $-6.74 \%$ |
| New Under Contracts | 63 | 47 | $34.04 \%$ |
| New Contingents | 55 | 45 | $22.22 \%$ |
| New Pendings | 118 | 92 | $28.26 \%$ |
| All Pendings | 268 | 222 | $20.72 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 11 |
| Conventional | 44 |
| FHA | 11 |
| Other | 16 |
| Owner | 0 |
| VA | 30 |

Days on Market (Sold)

| 0 | 3 |
| :--- | :---: |
| 1 to 10 | 6 |
| 11 to 20 | 8 |
| 21 to 30 | 5 |
| 31 to 60 | 21 |
| 61 to 90 | 25 |
| 91 to 120 | 15 |
| 121 to 180 | 12 |
| 181 to 360 | 14 |
| 361 to 720 | 5 |
| $721+$ | 0 |

## Sold Detail

| Price Ranges | Residential |  |  |  |  |  | Condo/Coop | Active Listings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All <br> Attached | Residential |  | Condo/Coop <br> Attached |
|  | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH |  | Detached | Attached/TH |  |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 0 |
| \$50K to \$99,999 | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 11 | 0 | 0 |
| \$100K to \$149,999 | 1 | 0 | 2 | 0 | 0 | 0 | 0 | 32 | 1 | 0 |
| \$150K to \$199,999 | 3 | 0 | 12 | 0 | 3 | 0 | 0 | 74 | 5 | 3 |
| \$200K to \$299,999 | 2 | 0 | 12 | 3 | 8 | 1 | 1 | 173 | 21 | 20 |
| \$300K to \$399,999 | 1 | 0 | 3 | 0 | 14 | 0 | 1 | 187 | 11 | 9 |
| \$400K to \$499,999 | 1 | 0 | 4 | 0 | 15 | 0 | 0 | 115 | 0 | 2 |
| \$500K to \$599,999 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 80 | 2 | 0 |
| \$600K to \$799,999 | 0 | 0 | 1 | 0 | 6 | 0 | 0 | 32 | 0 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 26 | 0 | 1 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 14 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 9 | 0 | 35 | 3 | 49 | 1 | 2 | 747 | 40 | 35 |
| Avg Sold Price | \$223,443 | \$0 | \$253,111 | \$261,667 | \$418,280 | \$257,500 | \$279,000 |  |  |  |
| Prev Year - Avg Sold Price | \$105,333 | \$0 | \$309,707 | \$250,357 | \$383,850 | \$590,000 | \$243,300 |  |  |  |
| Avg Sold \% Change | 112.13\% | 0.00\% | -18.27\% | 4.52\% | 8.97\% | -56.36\% | 14.67\% |  |  |  |
| Prev Year - \# of Solds | 3 | 0 | 40 | 3 | 42 | 1 | 3 |  |  |  |

