## November 2014

Calvert County, MD

## Sold Summary

|  | Nov 2014 | Nov 2013 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 21,567,031$ | $\$ 19,604,034$ | $10.01 \%$ |
| Avg Sold Price | $\$ 263,013$ | $\$ 338,001$ | $-22.19 \%$ |
| Median Sold Price | $\$ 250,500$ | $\$ 292,500$ | $-14.36 \%$ |
| Units Sold | 82 | 58 | $41.38 \%$ |
| Avg Days on Market | 100 | 99 | $1.01 \%$ |
| Avg List Price for Solds | $\$ 268,423$ | $\$ 346,471$ | $-22.53 \%$ |
| Avg SP to OLP Ratio | $92.4 \%$ | $97.5 \%$ | $-5.20 \%$ |
| Ratio of Avg SP to Avg OLP | $93.0 \%$ | $96.9 \%$ | $-3.99 \%$ |
| Attached Avg Sold Price | $\$ 253,244$ | $\$ 249,330$ | $1.57 \%$ |
| Detached Avg Sold Price | $\$ 264,217$ | $\$ 346,366$ | $-23.72 \%$ |
| Attached Units Sold | 9 | 5 | $80.00 \%$ |
| Detached Units Sold | 73 | 53 | $37.74 \%$ |

## Notes:

- $S P=$ Sold Price
- OLP = Original List Price
- $\mathrm{LP}=$ List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Nov 2014 | Nov 2013 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 784 | 699 | $12.16 \%$ |
| New Listings | 116 | 138 | $-15.94 \%$ |
| New Under Contracts | 50 | 48 | $4.17 \%$ |
| New Contingents | 28 | 47 | $-40.43 \%$ |
| New Pendings | 78 | 95 | $-17.89 \%$ |
| All Pendings | 220 | 235 | $-6.38 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 10 |
| Conventional | 44 |
| FHA | 7 |
| Other | 17 |
| Owner | 0 |
| VA | 12 |

Days on Market (Sold)

| 0 | 3 |
| :--- | :--- |
| 1 to 10 | 6 |
| 11 to 20 | 4 |
| 21 to 30 | 6 |
| 31 to 60 | 13 |
| 61 to 90 | 11 |
| 91 to 120 | 9 |
| 121 to 180 | 16 |
| 181 to 360 | 6 |
| 361 to 720 | 0 |
| $721+$ |  |

## Sold Detail

|  | Residential |  |  |  |  |  | Condo/Coop <br> All <br> Attached | Active Listings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  |  | Residential |  | Condo/Coop <br> Attached |
| Price Ranges | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH |  | Detached | Attached/TH |  |
| < \$50,000 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 2 | 0 | 0 |
| \$50K to \$99,999 | 1 | 0 | 1 | 0 | 1 | 0 | 0 | 8 | 0 | 0 |
| \$100K to \$149,999 | 3 | 0 | 6 | 0 | 2 | 0 | 0 | 37 | 1 | 0 |
| \$150K to \$199,999 | 1 | 1 | 10 | 0 | 2 | 1 | 0 | 102 | 5 | 2 |
| \$200K to \$299,999 | 1 | 0 | 11 | 5 | 6 | 0 | 0 | 160 | 18 | 27 |
| \$300K to \$399,999 | 0 | 0 | 3 | 2 | 11 | 0 | 0 | 151 | 12 | 7 |
| \$400K to \$499,999 | 0 | 0 | 2 | 0 | 9 | 0 | 0 | 114 | 1 | 1 |
| \$500K to \$599,999 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 72 | 0 | 0 |
| \$600K to \$799,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 27 | 1 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 21 | 0 | 1 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 12 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 6 | 1 | 33 | 7 | 34 | 1 | 0 | 708 | 38 | 38 |
| Avg Sold Price | \$147,027 | \$160,000 | \$216,810 | \$278,457 | \$330,910 | \$170,000 | \$0 |  |  |  |
| Prev Year - Avg Sold Price | \$164,967 | \$0 | \$254,969 | \$244,187 | \$451,663 | \$0 | \$269,900 |  |  |  |
| Avg Sold \% Change | -10.87\% | 0.00\% | -14.97\% | 14.03\% | -26.74\% | 0.00\% | 0.00\% |  |  |  |
| Prev Year - \# of Solds | 3 | 0 | 24 | 4 | 26 | 0 | 1 |  |  |  |

