

July 2016

Carroll County, MD

Sold Summary

|                            | Jul 2016     | Jul 2015     | % Change |
|----------------------------|--------------|--------------|----------|
| Sold Dollar Volume         | \$85,116,869 | \$65,729,502 | 29.50%   |
| Avg Sold Price             | \$315,248    | \$316,007    | -0.24%   |
| Median Sold Price          | \$294,500    | \$298,700    | -1.41%   |
| Units Sold                 | 270          | 208          | 29.81%   |
| Avg Days on Market         | 64           | 72           | -11.11%  |
| Avg List Price for Solds   | \$321,626    | \$322,343    | -0.22%   |
| Avg SP to OLP Ratio        | 95.1%        | 95.4%        | -0.23%   |
| Ratio of Avg SP to Avg OLP | 96.2%        | 95.6%        | 0.58%    |
| Attached Avg Sold Price    | \$204,686    | \$193,840    | 5.60%    |
| Detached Avg Sold Price    | \$339,761    | \$339,044    | 0.21%    |
| Attached Units Sold        | 49           | 33           | 48.48%   |
| Detached Units Sold        | 221          | 175          | 26.29%   |

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|                     | Jul 2016 | Jul 2015 | % Change |
|---------------------|----------|----------|----------|
| Active Listings     | 876      | 998      | -12.22%  |
| New Listings        | 326      | 347      | -6.05%   |
| New Under Contracts | 161      | 158      | 1.90%    |
| New Contingents     | 103      | 106      | -2.83%   |
| New Pendings        | 264      | 264      | 0.00%    |
| All Pendings        | 441      | 441      | 0.00%    |

Financing (Sold)

|              |     |
|--------------|-----|
| Assumption   | 0   |
| Cash         | 29  |
| Conventional | 112 |
| FHA          | 70  |
| Other        | 39  |
| Owner        | 0   |
| VA           | 20  |

Days on Market (Sold)

|            |    |
|------------|----|
| 0          | 5  |
| 1 to 10    | 56 |
| 11 to 20   | 47 |
| 21 to 30   | 33 |
| 31 to 60   | 47 |
| 61 to 90   | 30 |
| 91 to 120  | 9  |
| 121 to 180 | 12 |
| 181 to 360 | 26 |
| 361 to 720 | 5  |
| 721+       | 0  |

Sold Detail

| Price Ranges               | Residential  |             |           |             |              |             | Condo/Coop | Active Listings |             |            |
|----------------------------|--------------|-------------|-----------|-------------|--------------|-------------|------------|-----------------|-------------|------------|
|                            | 2 or Less BR |             | 3 BR      |             | 4 or More BR |             | All        | Residential     |             | Condo/Coop |
|                            | Detached     | Attached/TH | Detached  | Attached/TH | Detached     | Attached/TH | Attached   | Detached        | Attached/TH | Attached   |
| < \$50,000                 | 0            | 0           | 3         | 0           | 0            | 0           | 0          | 5               | 0           | 0          |
| \$50K to \$99,999          | 2            | 0           | 4         | 1           | 1            | 0           | 1          | 16              | 3           | 0          |
| \$100K to \$149,999        | 3            | 0           | 5         | 3           | 3            | 0           | 4          | 30              | 9           | 2          |
| \$150K to \$199,999        | 2            | 0           | 6         | 13          | 3            | 2           | 3          | 60              | 8           | 4          |
| \$200K to \$299,999        | 3            | 2           | 35        | 10          | 29           | 3           | 2          | 181             | 22          | 6          |
| \$300K to \$399,999        | 0            | 0           | 27        | 4           | 26           | 0           | 1          | 183             | 3           | 6          |
| \$400K to \$499,999        | 0            | 0           | 2         | 0           | 35           | 0           | 0          | 129             | 0           | 1          |
| \$500K to \$599,999        | 0            | 0           | 0         | 0           | 20           | 0           | 0          | 100             | 0           | 1          |
| \$600K to \$799,999        | 0            | 0           | 1         | 0           | 10           | 0           | 0          | 87              | 0           | 0          |
| \$800K to \$999,999        | 0            | 0           | 0         | 0           | 1            | 0           | 0          | 12              | 0           | 0          |
| \$1M to \$2,499,999        | 0            | 0           | 0         | 0           | 0            | 0           | 0          | 8               | 0           | 0          |
| \$2.5M to \$4,999,999      | 0            | 0           | 0         | 0           | 0            | 0           | 0          | 0               | 0           | 0          |
| \$5,000,000+               | 0            | 0           | 0         | 0           | 0            | 0           | 0          | 0               | 0           | 0          |
| <b>Total</b>               | <b>10</b>    | <b>2</b>    | <b>83</b> | <b>31</b>   | <b>128</b>   | <b>5</b>    | <b>11</b>  | <b>811</b>      | <b>45</b>   | <b>20</b>  |
| Avg Sold Price             | \$166,794    | \$220,000   | \$261,135 | \$212,327   | \$404,259    | \$216,720   | \$174,900  |                 |             |            |
| Prev Year - Avg Sold Price | \$146,786    | \$224,000   | \$282,566 | \$190,488   | \$400,329    | \$260,000   | \$180,583  |                 |             |            |
| Avg Sold % Change          | 13.63%       | -1.79%      | -7.58%    | 11.46%      | 0.98%        | -16.65%     | -3.15%     |                 |             |            |
| Prev Year - # of Solds     | 7            | 3           | 76        | 23          | 92           | 1           | 6          |                 |             |            |

Active Detail