## September 2014

Charles County, MD

## Sold Summary

|  | Sep 2014 | Sep 2013 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 42,377,329$ | $\$ 40,021,540$ | $5.89 \%$ |
| Avg Sold Price | $\$ 252,246$ | $\$ 256,548$ | $-1.68 \%$ |
| Median Sold Price | $\$ 240,500$ | $\$ 245,000$ | $-1.84 \%$ |
| Units Sold | 168 | 156 | $7.69 \%$ |
| Avg Days on Market | 69 | 61 | $13.11 \%$ |
| Avg List Price for Solds | $\$ 256,849$ | $\$ 257,799$ | $-0.37 \%$ |
| Avg SP to OLP Ratio | $94.7 \%$ | $97.8 \%$ | $-3.16 \%$ |
| Ratio of Avg SP to Avg OLP | $95.6 \%$ | $96.7 \%$ | $-1.11 \%$ |
| Attached Avg Sold Price | $\$ 170,594$ | $\$ 149,922$ | $13.79 \%$ |
| Detached Avg Sold Price | $\$ 277,762$ | $\$ 280,896$ | $-1.12 \%$ |
| Attached Units Sold | 40 | 29 | $37.93 \%$ |
| Detached Units Sold | 128 | 127 | $0.79 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Sep 2014 | Sep 2013 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 923 | 738 | $25.07 \%$ |
| New Listings | 303 | 223 | $35.87 \%$ |
| New Under Contracts | 110 | 104 | $5.77 \%$ |
| New Contingents | 86 | 87 | $-1.15 \%$ |
| New Pendings | 196 | 191 | $2.62 \%$ |
| All Pendings | 497 | 480 | $3.54 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 32 |
| Conventional | 56 |
| FHA | 50 |
| Other | 13 |
| Owner | 0 |
| VA | 34 |

Days on Market (Sold)

| 0 | 6 |
| :--- | :---: |
| 1 to 10 | 31 |
| 11 to 20 | 19 |
| 21 to 30 | 13 |
| 31 to 60 | 45 |
| 61 to 90 | 24 |
| 91 to 120 | 19 |
| 121 to 180 | 13 |
| 181 to 360 | 8 |
| 361 to 720 | 5 |
| $721+$ | 1 |

## Sold Detail

| Price Ranges | Residential |  |  |  |  |  | Condo/Coop | Active Listings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All <br> Attached | Residential |  | Condo/Coop <br> Attached |
|  | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH |  | Detached | Attached/TH |  |
| < \$50,000 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 9 | 2 | 8 |
| \$50K to \$99,999 | 0 | 0 | 4 | 3 | 2 | 1 | 0 | 9 | 3 | 4 |
| \$100K to \$149,999 | 1 | 0 | 5 | 13 | 1 | 2 | 1 | 24 | 16 | 3 |
| \$150K to \$199,999 | 1 | 1 | 8 | 7 | 6 | 0 | 0 | 64 | 21 | 1 |
| \$200K to \$299,999 | 0 | 1 | 21 | 5 | 23 | 4 | 0 | 203 | 46 | 4 |
| \$300K to \$399,999 | 0 | 0 | 7 | 2 | 26 | 0 | 0 | 263 | 12 | 0 |
| \$400K to \$499,999 | 0 | 0 | 0 | 0 | 18 | 0 | 0 | 143 | 0 | 0 |
| \$500K to \$599,999 | 0 | 0 | 0 | 0 | 3 | 0 | 0 | 29 | 0 | 0 |
| \$600K to \$799,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 35 | 0 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 11 | 0 | 0 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 11 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 4 | 2 | 45 | 30 | 79 | 7 | 1 | 803 | 100 | 20 |
| Avg Sold Price | \$86,350 | \$202,500 | \$219,881 | \$169,206 | \$320,424 | \$171,799 | \$140,000 |  |  |  |
| Prev Year - Avg Sold Price | \$127,250 | \$0 | \$235,842 | \$141,404 | \$310,014 | \$179,210 | \$151,500 |  |  |  |
| Avg Sold \% Change | -32.14\% | 0.00\% | -6.77\% | 19.66\% | 3.36\% | -4.14\% | -7.59\% |  |  |  |
| Prev Year - \# of Solds | 4 | 0 | 40 | 21 | 83 | 6 | 2 |  |  |  |

