## March 2017

Howard County, MD

## Sold Summary

|  | Mar 2017 | Mar 2016 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 157,284,644$ | $\$ 119,487,334$ | $31.63 \%$ |
| Avg Sold Price | $\$ 433,291$ | $\$ 425,222$ | $1.90 \%$ |
| Median Sold Price | $\$ 390,000$ | $\$ 373,000$ | $4.56 \%$ |
| Units Sold | 363 | 281 | $29.18 \%$ |
| Avg Days on Market | 51 | 59 | $-13.56 \%$ |
| Avg List Price for Solds | $\$ 439,510$ | $\$ 432,360$ | $1.65 \%$ |
| Avg SP to OLP Ratio | $97.5 \%$ | $95.7 \%$ | $1.85 \%$ |
| Ratio of Avg SP to Avg OLP | $97.8 \%$ | $96.1 \%$ | $1.81 \%$ |
| Attached Avg Sold Price | $\$ 303,412$ | $\$ 314,217$ | $-3.44 \%$ |
| Detached Avg Sold Price | $\$ 545,187$ | $\$ 527,863$ | $3.28 \%$ |
| Attached Units Sold | 168 | 135 | $24.44 \%$ |
| Detached Units Sold | 195 | 146 | $33.56 \%$ |

## Notes:

- $\mathrm{SP}=$ Sold Price
- OLP = Original List Price
- $\mathrm{LP}=$ List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Mar 2017 | Mar 2016 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 826 | 992 | $-16.73 \%$ |
| New Listings | 729 | 702 | $3.85 \%$ |
| New Under Contracts | 335 | 322 | $4.04 \%$ |
| New Contingents | 198 | 192 | $3.13 \%$ |
| New Pendings | 533 | 514 | $3.70 \%$ |
| All Pendings | 727 | 803 | $-9.46 \%$ |

Financing (Sold)

| Assumption | 1 |
| :--- | :---: |
| Cash | 45 |
| Conventional | 201 |
| FHA | 54 |
| Other | 60 |
| Owner | 0 |
| VA | 25 |

Days on Market (Sold)

| 0 | 7 |
| :--- | :---: |
| 1 to 10 | 105 |
| 11 to 20 | 40 |
| 21 to 30 | 33 |
| 31 to 60 | 53 |
| 61 to 90 | 40 |
| 91 to 120 | 26 |
| 121 to 180 | 31 |
| 181 to 360 | 44 |
| 361 to 720 | 5 |
| $721+$ | 0 |

## Sold Detail



