

June 2017

20001, Howard U./Shaw, DC

Sold Summary

	Jun 2017	Jun 2016	% Change
Sold Dollar Volume	\$60,684,295	\$54,985,900	10.36%
Avg Sold Price	\$778,004	\$696,024	11.78%
Median Sold Price	\$674,500	\$630,000	7.06%
Units Sold	78	79	-1.27%
Avg Days on Market	24	27	-11.11%
Avg List Price for Solds	\$775,375	\$694,525	11.64%
Avg SP to OLP Ratio	100.2%	99.4%	0.80%
Ratio of Avg SP to Avg OLP	102.1%	97.3%	4.90%
Attached Avg Sold Price	\$778,004	\$688,551	12.99%
Detached Avg Sold Price	\$0	\$885,333	0%
Attached Units Sold	78	76	2.63%
Detached Units Sold	0	3	0%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Jun 2017	Jun 2016	% Change
Active Listings	124	85	45.88%
New Listings	136	90	51.11%
New Under Contracts	56	40	40.00%
New Contingents	28	35	-20.00%
New Pendings	84	75	12.00%
All Pendings	97	99	-2.02%

Financing (Sold)

Assumption	0
Cash	12
Conventional	59
FHA	1
Other	5
Owner	0
VA	1

Days on Market (Sold)

0	9
1 to 10	34
11 to 20	8
21 to 30	8
31 to 60	9
61 to 90	7
91 to 120	2
121 to 180	0
181 to 360	1
361 to 720	0
721+	0

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	2	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	1
\$200K to \$299,999	0	0	0	0	0	0	2	0	0	2
\$300K to \$399,999	0	0	0	0	0	0	5	0	0	8
\$400K to \$499,999	0	0	0	0	0	0	10	1	1	10
\$500K to \$599,999	0	2	0	0	0	0	9	0	3	11
\$600K to \$799,999	0	2	0	1	0	1	19	0	5	25
\$800K to \$999,999	0	2	0	0	0	2	5	0	14	18
\$1M to \$2,499,999	0	1	0	4	0	7	6	0	12	10
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	0	1	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	7	0	5	0	10	56	1	38	85
Avg Sold Price	\$0	\$743,571	\$0	\$1,239,400	\$0	\$1,183,500	\$668,702			
Prev Year - Avg Sold Price	\$599,000	\$652,025	\$0	\$717,491	\$1,458,000	\$907,300	\$631,465			
Avg Sold % Change	0.00%	14.04%	0.00%	72.74%	0.00%	30.44%	5.90%			
Prev Year - # of Solds	2	4	0	11	1	12	49			

Active Detail