## June 2017

20001, Howard U./Shaw, DC

## Sold Summary

|  | Jun 2017 | Jun 2016 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 60,684,295$ | $\$ 54,985,900$ | $10.36 \%$ |
| Avg Sold Price | $\$ 778,004$ | $\$ 696,024$ | $11.78 \%$ |
| Median Sold Price | $\$ 674,500$ | $\$ 630,000$ | $7.06 \%$ |
| Units Sold | 78 | 79 | $-1.27 \%$ |
| Avg Days on Market | 22 | 26 | $-15.38 \%$ |
| Avg List Price for Solds | $\$ 775,375$ | $\$ 694,525$ | $11.64 \%$ |
| Avg SP to OLP Ratio | $100.2 \%$ | $99.4 \%$ | $0.80 \%$ |
| Ratio of Avg SP to Avg OLP | $102.1 \%$ | $97.3 \%$ | $4.90 \%$ |
| Attached Avg Sold Price | $\$ 778,004$ | $\$ 688,551$ | $12.99 \%$ |
| Detached Avg Sold Price | $\$ 0$ | $\$ 885,333$ | $0 \%$ |
| Attached Units Sold | 78 | 76 | $2.63 \%$ |
| Detached Units Sold | 0 | 3 | $0 \%$ |
|  |  |  |  |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Jun 2017 | Jun 2016 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 124 | 85 | $45.88 \%$ |
| New Listings | 136 | 90 | $51.11 \%$ |
| New Under Contracts | 56 | 40 | $40.00 \%$ |
| New Contingents | 28 | 35 | $-20.00 \%$ |
| New Pendings | 84 | 75 | $12.00 \%$ |
| All Pendings | 97 | 99 | $-2.02 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 11 |
| Conventional | 62 |
| FHA | 1 |
| Other | 5 |
| Owner | 0 |
| VA | 1 |

Days on Market (Sold)

| 0 | 0 |
| :--- | :---: |
| 1 to 10 | 39 |
| 11 to 20 | 9 |
| 21 to 30 | 8 |
| 31 to 60 | 14 |
| 61 to 90 | 7 |
| 91 to 120 | 2 |
| 121 to 180 | 1 |
| 181 to 360 | 0 |
| 361 to 720 | 0 |
| $721+$ |  |

## Sold Detail

| Price Ranges | Residential |  |  |  |  |  | Condo/Coop | Active Listings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All <br> Attached | Residential |  | Condo/Coop <br> Attached |
|  | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH |  | Detached | Attached/TH |  |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$100K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$150K to \$199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| \$200K to \$299,999 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 2 |
| \$300K to \$399,999 | 0 | 0 | 0 | 0 | 0 | 0 | 5 | 0 | 0 | 8 |
| \$400K to \$499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 10 | 1 | 1 | 10 |
| \$500K to \$599,999 | 0 | 2 | 0 | 0 | 0 | 0 | 9 | 0 | 3 | 11 |
| \$600K to \$799,999 | 0 | 2 | 0 | 1 | 0 | 1 | 19 | 0 | 5 | 25 |
| \$800K to \$999,999 | 0 | 2 | 0 | 0 | 0 | 2 | 5 | 0 | 14 | 18 |
| \$1M to \$2,499,999 | 0 | 1 | 0 | 4 | 0 | 7 | 6 | 0 | 12 | 10 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 0 | 7 | 0 | 5 | 0 | 10 | 56 | 1 | 38 | 85 |
| Avg Sold Price | \$0 | \$743,571 | \$0 | \$1,239,400 | \$0 | \$1,183,500 | \$668,702 |  |  |  |
| Prev Year - Avg Sold Price | \$599,000 | \$652,025 | \$0 | \$717,491 | \$1,458,000 | \$907,300 | \$631,465 |  |  |  |
| Avg Sold \% Change | 0.00\% | 14.04\% | 0.00\% | 72.74\% | 0.00\% | 30.44\% | 5.90\% |  |  |  |
| Prev Year - \# of Solds | 2 | 4 | 0 | 11 | 1 | 12 | 49 |  |  |  |

