## April 2017 <br> 20002, Capitol Hill/North, DC

## Sold Summary

|  | Apr 2017 | Apr 2016 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 50,709,498$ | $\$ 54,813,687$ | $-7.49 \%$ |
| Avg Sold Price | $\$ 658,565$ | $\$ 630,042$ | $4.53 \%$ |
| Median Sold Price | $\$ 625,000$ | $\$ 593,000$ | $5.40 \%$ |
| Units Sold | 77 | 87 | $-11.49 \%$ |
| Avg Days on Market | 26 | 26 | $0.00 \%$ |
| Avg List Price for Solds | $\$ 661,072$ | $\$ 634,772$ | $4.14 \%$ |
| Avg SP to OLP Ratio | $98.9 \%$ | $98.2 \%$ | $0.77 \%$ |
| Ratio of Avg SP to Avg OLP | $99.3 \%$ | $98.0 \%$ | $1.37 \%$ |
| Attached Avg Sold Price | $\$ 658,349$ | $\$ 631,802$ | $4.20 \%$ |
| Detached Avg Sold Price | $\$ 675,000$ | $\$ 478,700$ | $41.01 \%$ |
| Attached Units Sold | 76 | 86 | $-11.63 \%$ |
| Detached Units Sold | 1 | 1 | $0.00 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Apr 2017 | Apr 2016 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 128 | 134 | $-4.48 \%$ |
| New Listings | 138 | 141 | $-2.13 \%$ |
| New Under Contracts | 59 | 78 | $-24.36 \%$ |
| New Contingents | 42 | 45 | $-6.67 \%$ |
| New Pendings | 101 | 123 | $-17.89 \%$ |
| All Pendings | 161 | 179 | $-10.06 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 6 |
| Conventional | 66 |
| FHA | 0 |
| Other | 3 |
| Owner | 0 |
| VA | 4 |

Days on Market (Sold)

| 0 | 1 |
| :--- | :---: |
| 1 to 10 | 32 |
| 11 to 20 | 11 |
| 21 to 30 | 10 |
| 31 to 60 | 13 |
| 61 to 90 | 6 |
| 91 to 120 | 3 |
| 121 to 180 | 1 |
| 181 to 360 | 2 |
| 361 to 720 | 1 |
| $721+$ | 0 |

## Sold Detail

| Price Ranges | Residential |  |  |  |  |  | Condo/Coop | Active Listings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All <br> Attached | Residential |  | Condo/Coop <br> Attached |
|  | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH |  | Detached | Attached/TH |  |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$100K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| \$150K to \$199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 1 |
| \$200K to \$299,999 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 0 | 0 | 8 |
| \$300K to \$399,999 | 0 | 1 | 0 | 2 | 0 | 1 | 8 | 0 | 4 | 16 |
| \$400K to \$499,999 | 0 | 2 | 0 | 0 | 0 | 1 | 3 | 3 | 2 | 6 |
| \$500K to \$599,999 | 0 | 1 | 0 | 3 | 0 | 2 | 6 | 0 | 12 | 5 |
| \$600K to \$799,999 | 0 | 6 | 1 | 13 | 0 | 1 | 5 | 0 | 21 | 14 |
| \$800K to \$999,999 | 0 | 1 | 0 | 4 | 0 | 3 | 2 | 1 | 9 | 6 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 2 | 0 | 3 | 2 | 0 | 15 | 2 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 0 | 11 | 1 | 24 | 0 | 11 | 30 | 4 | 65 | 59 |
| Avg Sold Price | \$0 | \$604,809 | \$675,000 | \$721,500 | \$0 | \$867,273 | \$550,853 |  |  |  |
| Prev Year - Avg Sold Price | \$0 | \$566,590 | \$478,700 | \$764,828 | \$0 | \$914,994 | \$452,231 |  |  |  |
| Avg Sold \% Change | 0.00\% | 6.75\% | 41.01\% | -5.67\% | 0.00\% | -5.22\% | 21.81\% |  |  |  |
| Prev Year - \# of Solds | 0 | 13 | 1 | 18 | 0 | 18 | 37 |  |  |  |

