## June 2017

20002, Capitol Hill/North, DC

## Sold Summary

|  | Jun 2017 | Jun 2016 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 60,129,993$ | $\$ 70,229,195$ | $-14.38 \%$ |
| Avg Sold Price | $\$ 632,947$ | $\$ 627,046$ | $0.94 \%$ |
| Median Sold Price | $\$ 575,000$ | $\$ 547,500$ | $5.02 \%$ |
| Units Sold | 95 | 112 | $-15.18 \%$ |
| Avg Days on Market | 20 | 24 | $-16.67 \%$ |
| Avg List Price for Solds | $\$ 625,164$ | $\$ 628,122$ | $-0.47 \%$ |
| Avg SP to OLP Ratio | $100.5 \%$ | $99.1 \%$ | $1.39 \%$ |
| Ratio of Avg SP to Avg OLP | $100.2 \%$ | $98.2 \%$ | $2.13 \%$ |
| Attached Avg Sold Price | $\$ 633,840$ | $\$ 630,430$ | $0.54 \%$ |
| Detached Avg Sold Price | $\$ 549,000$ | $\$ 588,322$ | $-6.68 \%$ |
| Attached Units Sold | 94 | 103 | $-8.74 \%$ |
| Detached Units Sold | 1 | 9 | $-88.89 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Jun 2017 | Jun 2016 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 153 | 135 | $13.33 \%$ |
| New Listings | 158 | 118 | $33.90 \%$ |
| New Under Contracts | 66 | 62 | $6.45 \%$ |
| New Contingents | 40 | 30 | $33.33 \%$ |
| New Pendings | 106 | 92 | $15.22 \%$ |
| All Pendings | 152 | 148 | $2.70 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 9 |
| Conventional | 73 |
| FHA | 3 |
| Other | 4 |
| Owner | 0 |
| VA | 7 |

Days on Market (Sold)

| 0 | 2 |
| :--- | :---: |
| 1 to 10 | 56 |
| 11 to 20 | 12 |
| 21 to 30 | 8 |
| 31 to 60 | 9 |
| 61 to 90 | 4 |
| 91 to 120 | 3 |
| 121 to 180 | 1 |
| 181 to 360 | 1 |
| 361 to 720 | 0 |
| $721+$ | 0 |

## Sold Detail

| Price Ranges | Residential |  |  |  |  |  | Condo/Coop | Active Listings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All <br> Attached | Residential |  | Condo/Coop <br> Attached |
|  | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH |  | Detached | Attached/TH |  |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$100K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$150K to \$199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| \$200K to \$299,999 | 0 | 1 | 0 | 0 | 0 | 0 | 5 | 0 | 0 | 2 |
| \$300K to \$399,999 | 0 | 1 | 0 | 3 | 0 | 0 | 14 | 0 | 4 | 18 |
| \$400K to \$499,999 | 0 | 2 | 0 | 0 | 0 | 1 | 7 | 1 | 9 | 7 |
| \$500K to \$599,999 | 1 | 3 | 0 | 4 | 0 | 3 | 5 | 1 | 13 | 4 |
| \$600K to \$799,999 | 0 | 5 | 0 | 7 | 0 | 5 | 6 | 3 | 28 | 20 |
| \$800K to \$999,999 | 0 | 1 | 0 | 5 | 0 | 5 | 2 | 1 | 15 | 6 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 4 | 0 | 4 | 1 | 0 | 17 | 1 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 1 | 13 | 0 | 23 | 0 | 18 | 40 | 6 | 88 | 59 |
| Avg Sold Price | \$549,000 | \$593,731 | \$0 | \$742,984 | \$0 | \$880,914 | \$472,935 |  |  |  |
| Prev Year - Avg Sold Price | \$593,750 | \$529,481 | \$440,000 | \$587,759 | \$619,975 | \$1,052,267 | \$453,856 |  |  |  |
| Avg Sold \% Change | -7.54\% | 12.13\% | 0.00\% | 26.41\% | 0.00\% | -16.28\% | 4.20\% |  |  |  |
| Prev Year - \# of Solds | 4 | 16 | 1 | 24 | 4 | 23 | 40 |  |  |  |

