October 2017 20002, Capitol Hill/North, DC

Sold Summary

	Oct 2017	Oct 2016	% Change		
Sold Dollar Volume	\$65,053,436	\$56,467,661	15.20%		
Avg Sold Price	\$663,811	\$672,234	-1.25%		
Median Sold Price	\$624,950	\$626,500	-0.25%		
Units Sold	98	84	16.67%		
Avg Days on Market	22	24	-8.33%		
Avg List Price for Solds	\$662,560	\$673,215	-1.58%		
Avg SP to OLP Ratio	99.2%	98.0%	1.25%		
Ratio of Avg SP to Avg OLP	98.8%	97.8%	0.98%		
Attached Avg Sold Price	\$665,140	\$675,337	-1.51%		
Detached Avg Sold Price	\$600,000	\$545,000	10.09%		
Attached Units Sold	96	82	17.07%		
Detached Units Sold	2	2	0.00%		

Notes:

• SP = Sold Price

OLP = Original List Price
LP = List Price (at time of sale)
Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Oct 2017	Oct 2016	% Change		
Active Listings	136	144	-5.56%		
New Listings	112	130	-13.85%		
New Under Contracts	50	52	-3.85%		
New Contingents	27	49	-44.90%		
New Pendings	77	101	-23.76%		
All Pendings	108	141	-23.40%		

Financing (Sold)

Assumption	0
Cash	8
Conventional	80
FHA	2
Other	8
Owner	0
VA	6

Days on Market (Sold)

0	2
1 to 10	53
11 to 20	18
21 to 30	6
31 to 60	10
61 to 90	7
91 to 120	3
121 to 180	3
181 to 360	2
361 to 720	0
721+	0

Active Detail

Sold Detail

								Detail	
Residential					Condo/Coop Active Listing			js	
2 or	Less BR	3	BR	4 or I	More BR	All	Residential		Condo/Coop
Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
0	0	0	0	0	0	0	0	1	0
0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0
0	2	0	0	0	0	4	0	1	3
1	1	0	0	0	0	8	0	4	18
0	1	0	1	0	3	4	1	8	8
0	6	0	9	0	1	4	3	12	7
0	5	0	7	0	3	7	0	24	12
1	1	0	5	0	12	5	1	12	2
0	0	0	2	0	5	0	0	18	1
0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0
2	16	0	24	0	24	32	5	80	51
\$600,000	\$568,581	\$0	\$684,034	\$0	\$896,130	\$526,006			
\$0	\$499,633	\$625,000	\$676,561	\$465,000	\$896,245	\$574,333			
0.00%	13.80%	0.00%	1.10%	0.00%	-0.01%	-8.41%			
0	15	1	29	1	20	18			
	Detached 0 0 0 0 0 0 0 0 0 1 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 1 1 0 1 0 1 0 5 1 1 0 5 1 1 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 1 16 \$600,000 \$499,633 0.00% 13.80%	2 or Jess BR Detached Attached/TH Detached 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 1 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	2 or JerrDetachedAttached/THDetachedAttached/THDetached00000000000000000000000000000000000020011000600060005071102000200000000000001602410\$568,581%0\$664,034\$000\$499,633\$625,000\$676,561\$000\$13,80%\$0,00%\$1,00%	Note of the set	Provide a strain of the strain	PetacherHardHardAttached/TAAttached/TAAttached/TAAttached/TAAttached/TAAttached/TADetachedAttached/TAOAttached/TAOAttached/TAAttached/TAOO <td< th=""><th>Letter Itached/T Detached Attached/TH Detached Detached Detached/TH Detached/TH<th>Let Hat Hat</th></th></td<>	Letter Itached/T Detached Attached/TH Detached Detached Detached/TH Detached/TH <th>Let Hat Hat</th>	Let Hat Hat