October 2017

20003, Capitol Hill/South, DC

Sold Summary

	Oct 2017	Oct 2016	% Change		
Sold Dollar Volume	\$43,367,944	\$22,858,413	89.72%		
Avg Sold Price	\$803,110	\$672,306	19.46%		
Median Sold Price	\$749,950	\$607,000	23.55%		
Units Sold	54	34	58.82%		
Avg Days on Market	16	21	-23.81%		
Avg List Price for Solds	\$801,848	\$677,371	18.38%		
Avg SP to OLP Ratio	99.7%	99.6%	0.07%		
Ratio of Avg SP to Avg OLP	99.2%	98.9%	0.25%		
Attached Avg Sold Price	\$797,341	\$668,437	19.28%		
Detached Avg Sold Price	\$953,115	\$800,000	19.14%		
Attached Units Sold	52	33	57.58%		
Detached Units Sold	2	1	100.00%		

Notes:

• SP = Sold Price

OLP = Original List Price
LP = List Price (at time of sale)
Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Oct 2017	Oct 2016	% Change
Active Listings	61	64	-4.69%
New Listings	65	46	41.30%
New Under Contracts	31	16	93.75%
New Contingents	19	20	-5.00%
New Pendings	50	36	38.89%
All Pendings	69	45	53.33%

Financing (Sold)

Assumption	0
Cash	11
Conventional	36
FHA	0
Other	3
Owner	0
VA	7

Days on Market (Sold)

0	1
1 to 10	35
11 to 20	8
21 to 30	5
31 to 60	3
61 to 90	5
91 to 120	0
121 to 180	0
181 to 360	0
361 to 720	0
721+	0

Active Detail

Sold Detail

	Residential					Condo/Coop	Active Listings			
	2 or Less BR		3 BR		4 or More BR		AII	Residential		Condo/Coop
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	4	0	0	3
\$300K to \$399,999	0	0	0	0	0	0	1	0	0	3
\$400K to \$499,999	0	0	0	0	0	0	4	0	0	4
\$500K to \$599,999	0	0	0	1	0	1	8	0	0	5
\$600K to \$799,999	0	2	0	9	0	0	0	0	8	7
\$800K to \$999,999	1	0	0	6	0	3	0	0	5	6
\$1M to \$2,499,999	0	0	1	8	0	5	0	2	14	2
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	0	2	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	1	2	1	24	0	9	17	2	29	30
Avg Sold Price	\$881,229	\$649,508	\$1,025,000	\$923,350	\$0	\$1,152,489	\$448,818			
Prev Year - Avg Sold Price	\$0	\$621,251	\$800,000	\$814,500	\$0	\$1,188,000	\$470,861			
Avg Sold % Change	0.00%	4.55%	28.13%	13.36%	0.00%	-2.99%	-4.68%			
Prev Year - # of Solds	0	6	1	8	0	4	15			