## April 2017 <br> 20007, Georgetown/Burleith, DC

## Sold Summary

|  | Apr 2017 | Apr 2016 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 29,894,367$ | $\$ 58,457,506$ | $-48.86 \%$ |
| Avg Sold Price | $\$ 1,149,783$ | $\$ 1,146,226$ | $0.31 \%$ |
| Median Sold Price | $\$ 1,000,500$ | $\$ 863,500$ | $15.87 \%$ |
| Units Sold | 26 | 51 | $-49.02 \%$ |
| Avg Days on Market | 45 | 51 | $-11.76 \%$ |
| Avg List Price for Solds | $\$ 1,177,385$ | $\$ 1,173,264$ | $0.35 \%$ |
| Avg SP to OLP Ratio | $97.1 \%$ | $98.4 \%$ | $-1.25 \%$ |
| Ratio of Avg SP to Avg OLP | $95.6 \%$ | $97.0 \%$ | $-1.47 \%$ |
| Attached Avg Sold Price | $\$ 935,608$ | $\$ 1,032,250$ | $-9.36 \%$ |
| Detached Avg Sold Price | $\$ 2,327,750$ | $\$ 1,862,643$ | $24.97 \%$ |
| Attached Units Sold | 22 | 44 | $-50.00 \%$ |
| Detached Units Sold | 4 | 7 | $-42.86 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Apr 2017 | Apr 2016 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 117 | 129 | $-9.30 \%$ |
| New Listings | 67 | 82 | $-18.29 \%$ |
| New Under Contracts | 26 | 30 | $-13.33 \%$ |
| New Contingents | 20 | 17 | $17.65 \%$ |
| New Pendings | 46 | 47 | $-2.13 \%$ |
| All Pendings | 59 | 65 | $-9.23 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 8 |
| Conventional | 19 |
| FHA | 0 |
| Other | 2 |
| Owner | 0 |
| VA | 0 |

Days on Market (Sold)

| 0 | 3 |
| :--- | :---: |
| 1 to 10 | 11 |
| 11 to 20 | 5 |
| 21 to 30 | 1 |
| 31 to 60 | 1 |
| 61 to 90 | 2 |
| 91 to 120 | 2 |
| 121 to 180 | 1 |
| 181 to 360 | 3 |
| 361 to 720 | 0 |
| $721+$ | 0 |

## Sold Detail

| Price Ranges | Residential |  |  |  |  |  | Condo/Coop | Active Listings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All <br> Attached | Residential |  | Condo/Coop <br> Attached |
|  | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH |  | Detached | Attached/TH |  |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$100K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 |
| \$150K to \$199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 1 |
| \$200K to \$299,999 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 6 |
| \$300K to \$399,999 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 2 |
| \$400K to \$499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 4 |
| \$500K to \$599,999 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 3 |
| \$600K to \$799,999 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 2 | 11 |
| \$800K to \$999,999 | 0 | 0 | 1 | 2 | 0 | 0 | 0 | 0 | 6 | 6 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 5 | 2 | 5 | 0 | 9 | 27 | 8 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 9 | 6 | 6 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 4 | 3 | 3 |
| Total | 0 | 0 | 1 | 7 | 3 | 5 | 10 | 22 | 44 | 50 |
| Avg Sold Price | \$0 | \$0 | \$889,000 | \$1,346,600 | \$2,807,333 | \$1,469,233 | \$381,100 |  |  |  |
| Prev Year - Avg Sold Price | \$640,000 | \$1,067,000 | \$0 | \$1,388,750 | \$2,066,417 | \$1,744,675 | \$652,896 |  |  |  |
| Avg Sold \% Change | 0.00\% | 0.00\% | 0.00\% | -3.04\% | 35.86\% | -15.79\% | -41.63\% |  |  |  |
| Prev Year - \# of Solds | 1 | 5 | 0 | 8 | 6 | 8 | 23 |  |  |  |

