

June 2017

20007, Georgetown/Burleith, DC

Sold Summary

	Jun 2017	Jun 2016	% Change		
Sold Dollar Volume	\$76,953,500	\$58,421,550	31.72%		
Avg Sold Price	\$1,374,170	\$1,192,277	15.26%		
Median Sold Price	\$1,100,000	\$995,000	10.55%		
Units Sold	56	49	14.29%		
Avg Days on Market	37	30	23.33%		
Avg List Price for Solds	\$1,425,186	\$1,227,339	16.12%		
Avg SP to OLP Ratio	96.7%	96.9%	-0.24%		
Ratio of Avg SP to Avg OLP	95.4%	95.7%	-0.37%		
Attached Avg Sold Price	\$1,252,765	\$1,132,501	10.62%		
Detached Avg Sold Price	\$2,224,000	\$1,620,667	37.23%		
Attached Units Sold	49	43	13.95%		
Detached Units Sold	7	6	16.67%		

Notes:

- SP = Sold Price

- OLP = Original List Price
 LP = List Price (at time of sale)
 Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Jun 2017	Jun 2016	% Change	
Active Listings	120	143	-16.08%	
New Listings	69	83	-16.87%	
New Under Contracts	33	28	17.86%	
New Contingents	26	34	-23.53%	
New Pendings	59	62	-4.84%	
All Pendings	68	84	-19.05%	

Financing (Sold)

Assumption	0
Cash	20
Conventional	33
FHA	0
Other	5
Owner	0
VA	1

Days on Market (Sold)

0	5
1 to 10	18
11 to 20	8
21 to 30	6
31 to 60	8
61 to 90	4
91 to 120	2
121 to 180	6
181 to 360	2
361 to 720	0
721+	0

Sold Detail Active Detail

-25.96%

2

-2.19%

12

		Residential			Condo/Coop	Active Listings				
	2 or	Less BR	3	BR	4 or 1	Nore BR	All	Residential		Condo/Coop
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	1
\$200K to \$299,999	0	0	0	0	0	0	3	0	0	7
\$300K to \$399,999	0	0	0	0	0	0	0	0	0	2
\$400K to \$499,999	0	0	0	0	0	0	2	0	0	8
\$500K to \$599,999	0	0	0	0	0	0	0	1	0	3
\$600K to \$799,999	0	2	0	0	0	0	11	0	1	4
\$800K to \$999,999	0	0	0	3	0	3	3	2	4	6
\$1M to \$2,499,999	0	3	1	5	4	12	0	12	30	8
\$2.5M to \$4,999,999	0	0	0	0	2	2	0	8	5	6
\$5,000,000+	0	0	0	0	0	0	0	6	2	3
Total	0	5	1	8	6	17	19	29	42	48
Avg Sold Price	\$0	\$1,306,000	\$1,125,000	\$1,365,875	\$2,407,167	\$1,888,824	\$622,026			
Prev Year - Avg Sold Price	\$0	\$1,098,333	\$1,519,500	\$1,396,492	\$1,671,250	\$2,230,893	\$620,400			

44.03%

4

-15.33%

0.26%

21



0.00%

0

18.91%

Avg Sold % Change

Prev Year - # of Solds