

## August 2017

20007, Georgetown/Burleith, DC

### Sold Summary

	Aug 2017	Aug 2016	% Change
Sold Dollar Volume	\$50,870,944	\$70,209,500	-27.54%
Avg Sold Price	\$1,130,465	\$1,376,657	-17.88%
Median Sold Price	\$897,000	\$1,175,000	-23.66%
Units Sold	45	51	-11.76%
Avg Days on Market	34	41	-17.07%
Avg List Price for Solds	\$1,185,975	\$1,411,709	-15.99%
Avg SP to OLP Ratio	97.3%	97.1%	0.21%
Ratio of Avg SP to Avg OLP	96.1%	95.4%	0.73%
Attached Avg Sold Price	\$901,016	\$1,222,415	-26.29%
Detached Avg Sold Price	\$2,048,264	\$2,009,050	1.95%
Attached Units Sold	36	41	-12.20%
Detached Units Sold	9	10	-10.00%

#### Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

### Inventory

	Aug 2017	Aug 2016	% Change
Active Listings	85	113	-24.78%
New Listings	39	42	-7.14%
New Under Contracts	17	13	30.77%
New Contingents	17	23	-26.09%
New Pendings	34	36	-5.56%
All Pendings	54	60	-10.00%

### Financing (Sold)

Assumption	0
Cash	11
Conventional	31
FHA	0
Other	3
Owner	0
VA	0

### Days on Market (Sold)

0	5
1 to 10	14
11 to 20	6
21 to 30	5
31 to 60	6
61 to 90	4
91 to 120	2
121 to 180	2
181 to 360	1
361 to 720	0
721+	0

### Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	1	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	1
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	3	0	0	1
\$200K to \$299,999	0	0	0	0	0	0	3	0	0	2
\$300K to \$399,999	0	0	0	0	0	0	1	0	0	9
\$400K to \$499,999	0	0	0	0	0	0	4	0	0	3
\$500K to \$599,999	1	0	0	0	0	0	3	0	0	3
\$600K to \$799,999	0	1	1	0	0	0	2	0	0	1
\$800K to \$999,999	0	3	0	2	0	1	1	0	4	2
\$1M to \$2,499,999	1	0	0	2	4	10	0	12	18	5
\$2.5M to \$4,999,999	0	0	0	0	2	0	0	5	3	5
\$5,000,000+	0	0	0	0	0	0	0	4	2	3
<b>Total</b>	<b>2</b>	<b>4</b>	<b>1</b>	<b>4</b>	<b>6</b>	<b>11</b>	<b>17</b>	<b>22</b>	<b>27</b>	<b>35</b>
Avg Sold Price	\$883,750	\$814,375	\$766,000	\$1,085,000	\$2,650,146	\$1,576,182	\$441,239			
Prev Year - Avg Sold Price	\$900,000	\$1,117,500	\$799,000	\$1,397,773	\$2,298,938	\$2,105,667	\$408,200			
Avg Sold % Change	-1.81%	-27.13%	-4.13%	-22.38%	15.28%	-25.15%	8.09%			
Prev Year - # of Solds	1	3	1	11	8	12	15			

### Active Detail