

October 2017

20007, Georgetown/Burleith, DC

Sold Summary

	Oct 2017	Oct 2016	% Change		
Sold Dollar Volume	\$55,981,517	\$27,940,389	100.36%		
Avg Sold Price	\$1,119,630	\$755,146	48.27%		
Median Sold Price	\$1,029,758	\$632,000	62.94%		
Units Sold	50	37	35.14%		
Avg Days on Market	37	27	37.04%		
Avg List Price for Solds	\$1,136,812	\$754,482	50.67%		
Avg SP to OLP Ratio	97.2%	98.9%	-1.73%		
Ratio of Avg SP to Avg OLP	95.1%	99.3%	-4.19%		
Attached Avg Sold Price	\$1,022,598	\$683,172	49.68%		
Detached Avg Sold Price	\$1,561,667	\$1,215,780	28.45%		
Attached Units Sold	41	32	28.13%		
Detached Units Sold	9	5	80.00%		

Notes:

- SP = Sold Price

- OLP = Original List Price
 LP = List Price (at time of sale)
 Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Oct 2017	Oct 2016	% Change	
Active Listings	134	128	4.69%	
New Listings	66	54	22.22%	
New Under Contracts	22	28	-21.43%	
New Contingents	24	21	14.29%	
New Pendings	46	49	-6.12%	
All Pendings	54	60	-10.00%	

Financing (Sold)

Assumption	0
Cash	9
Conventional	38
FHA	0
Other	3
Owner	0
VA	0

Days on Market (Sold)

0	1	
1 to 10	22	
11 to 20	8	
21 to 30	3	
31 to 60	3	
61 to 90	1	
91 to 120	1	
121 to 180	8	
181 to 360	3	
361 to 720	0	
721+	0	

Sold Detail Active Detail

	Residential					Condo/Coop Active Listings			gs	
	2 or	Less BR	ess BR 3 BR		4 or More BR		All	Residential		Condo/Coop
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	1	0	1
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	1	0	0	3
\$200K to \$299,999	0	0	0	0	0	0	5	0	0	7
\$300K to \$399,999	0	0	0	0	0	0	4	0	0	8
\$400K to \$499,999	0	0	0	0	0	0	1	0	0	6
\$500K to \$599,999	0	0	0	0	0	0	3	0	0	6
\$600K to \$799,999	0	0	0	0	0	0	2	0	0	8
\$800K to \$999,999	0	2	0	4	1	1	1	1	4	3
\$1M to \$2,499,999	0	3	1	5	6	8	0	16	25	12
\$2.5M to \$4,999,999	0	0	0	0	1	0	1	11	9	2
\$5,000,000+	0	0	0	0	0	0	0	4	3	2
Total	0	5	1	9	8	9	18	33	41	58
Avg Sold Price	\$0	\$1,164,400	\$1,215,000	\$1,040,244	\$1,605,000	\$1,627,168	\$672,100			
Prev Year - Avg Sold Price	\$632,000	\$1,135,000	\$1,000,950	\$1,137,800	\$1,722,500	\$1,356,250	\$403,690			

-6.82%

2

19.98%

4

66.49%

21



0.00%

2.59%

21.38%

-8.57%

5

Avg Sold % Change

Prev Year - # of Solds