## October 2017

20007, Georgetown/Burleith, DC

## Sold Summary

|  | Oct 2017 | Oct 2016 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 55,981,517$ | $\$ 27,940,389$ | $100.36 \%$ |
| Avg Sold Price | $\$ 1,119,630$ | $\$ 755,146$ | $48.27 \%$ |
| Median Sold Price | $\$ 1,029,758$ | $\$ 632,000$ | $62.94 \%$ |
| Units Sold | 50 | 37 | $35.14 \%$ |
| Avg Days on Market | 37 | 27 | $37.04 \%$ |
| Avg List Price for Solds | $\$ 1,136,812$ | $\$ 754,482$ | $50.67 \%$ |
| Avg SP to OLP Ratio | $97.2 \%$ | $98.9 \%$ | $-1.73 \%$ |
| Ratio of Avg SP to Avg OLP | $95.1 \%$ | $99.3 \%$ | $-4.19 \%$ |
| Attached Avg Sold Price | $\$ 1,022,598$ | $\$ 683,172$ | $49.68 \%$ |
| Detached Avg Sold Price | $\$ 1,561,667$ | $\$ 1,215,780$ | $28.45 \%$ |
| Attached Units Sold | 41 | 32 | $28.13 \%$ |
| Detached Units Sold | 9 | 5 | $80.00 \%$ |
|  |  |  |  |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Oct 2017 | Oct 2016 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 134 | 128 | $4.69 \%$ |
| New Listings | 66 | 54 | $22.22 \%$ |
| New Under Contracts | 22 | 28 | $-21.43 \%$ |
| New Contingents | 24 | 21 | $14.29 \%$ |
| New Pendings | 46 | 49 | $-6.12 \%$ |
| All Pendings | 54 | 60 | $-10.00 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 9 |
| Conventional | 38 |
| FHA | 0 |
| Other | 3 |
| Owner | 0 |
| VA | 0 |

Days on Market (Sold)

| 0 | 1 |
| :--- | :--- |
| 1 to 10 | 22 |
| 11 to 20 | 8 |
| 21 to 30 | 3 |
| 31 to 60 | 3 |
| 61 to 90 | 1 |
| 91 to 120 | 1 |
| 121 to 180 | 3 |
| 181 to 360 | 0 |
| 361 to 720 | 0 |
| $721+$ |  |

## Sold Detail

| Price Ranges | Residential |  |  |  |  |  | Condo/Coop | Active Listings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All <br> Attached | Residential |  | Condo/Coop <br> Attached |
|  | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH |  | Detached | Attached/TH |  |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 1 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$100K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$150K to \$199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 3 |
| \$200K to \$299,999 | 0 | 0 | 0 | 0 | 0 | 0 | 5 | 0 | 0 | 7 |
| \$300K to \$399,999 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 0 | 0 | 8 |
| \$400K to \$499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 6 |
| \$500K to \$599,999 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 0 | 0 | 6 |
| \$600K to \$799,999 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 8 |
| \$800K to \$999,999 | 0 | 2 | 0 | 4 | 1 | 1 | 1 | 1 | 4 | 3 |
| \$1M to \$2,499,999 | 0 | 3 | 1 | 5 | 6 | 8 | 0 | 16 | 25 | 12 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 1 | 0 | 1 | 11 | 9 | 2 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 3 | 2 |
| Total | 0 | 5 | 1 | 9 | 8 | 9 | 18 | 33 | 41 | 58 |
| Avg Sold Price | \$0 | \$1,164,400 | \$1,215,000 | \$1,040,244 | \$1,605,000 | \$1,627,168 | \$672,100 |  |  |  |
| Prev Year - Avg Sold Price | \$632,000 | \$1,135,000 | \$1,000,950 | \$1,137,800 | \$1,722,500 | \$1,356,250 | \$403,690 |  |  |  |
| Avg Sold \% Change | 0.00\% | 2.59\% | 21.38\% | -8.57\% | -6.82\% | 19.98\% | 66.49\% |  |  |  |
| Prev Year - \# of Solds | 1 | 2 | 2 | 5 | 2 | 4 | 21 |  |  |  |

