June 2017

20009, Dupont/Adams Morgan, DC

Sold Summary

| | Jun 2017 | Jun 2016 | % Change | | |
|----------------------------|--------------|--------------|----------|--|--|
| Sold Dollar Volume | \$73,723,799 | \$62,032,836 | 18.85% | | |
| Avg Sold Price | \$729,939 | \$626,594 | 16.49% | | |
| Median Sold Price | \$637,500 | \$517,000 | 23.31% | | |
| Units Sold | 101 | 99 | 2.02% | | |
| Avg Days on Market | 18 | 27 | -33.33% | | |
| Avg List Price for Solds | \$723,112 | \$629,840 | 14.81% | | |
| Avg SP to OLP Ratio | 99.8% | 98.8% | 1.06% | | |
| Ratio of Avg SP to Avg OLP | 100.6% | 98.2% | 2.45% | | |
| Attached Avg Sold Price | \$715,139 | \$625,437 | 14.34% | | |
| Detached Avg Sold Price | \$1,462,500 | \$740,000 | 97.64% | | |
| Attached Units Sold | 99 | 98 | 1.02% | | |
| Detached Units Sold | 2 | 1 | 100.00% | | |

Notes:

• SP = Sold Price

OLP = Original List Price
LP = List Price (at time of sale)
Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

| | Jun 2017 | Jun 2016 | % Change |
|---------------------|----------|----------|----------|
| Active Listings | 134 | 127 | 5.51% |
| New Listings | 149 | 122 | 22.13% |
| New Under Contracts | 68 | 60 | 13.33% |
| New Contingents | 45 | 49 | -8.16% |
| New Pendings | 113 | 109 | 3.67% |
| All Pendings | 135 | 142 | -4.93% |

Financing (Sold)

| 3 (0000) | |
|-----------------|----|
| Assumption | 0 |
| Cash | 23 |
| Conventional | 77 |
| FHA | 0 |
| Other | 1 |
| Owner | 0 |
| VA | 3 |
| | |

Days on Market (Sold)

| 0 | 5 |
|------------|----|
| 1 to 10 | 53 |
| 11 to 20 | 9 |
| 21 to 30 | 9 |
| 31 to 60 | 22 |
| 61 to 90 | 2 |
| 91 to 120 | 1 |
| 121 to 180 | 3 |
| 181 to 360 | 0 |
| 361 to 720 | 0 |
| 721+ | 0 |

Active Detail

Sold Detail

| Residential | | | | | Condo/Coop Active Listings | | | gs | | |
|-------------|---------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------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| 2 or | Less BR | 3 | BR | 4 or M | lore BR | All | Residential | | Condo/Coop | |
| Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH | Attached | Detached | Attached/TH | Attached | |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | |
| 0 | 0 | 0 | 0 | 0 | 0 | 4 | 0 | 0 | 14 | |
| 0 | 0 | 0 | 0 | 0 | 0 | 16 | 2 | 0 | 20 | |
| 0 | 0 | 0 | 0 | 0 | 0 | 15 | 1 | 0 | 20 | |
| 0 | 0 | 0 | 0 | 0 | 0 | 11 | 0 | 0 | 12 | |
| 0 | 1 | 0 | 0 | 0 | 0 | 23 | 0 | 1 | 23 | |
| 0 | 2 | 0 | 2 | 0 | 0 | 6 | 0 | 1 | 8 | |
| 0 | 1 | 1 | 2 | 1 | 10 | 6 | 2 | 17 | 7 | |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | 1 | |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 0 | 4 | 1 | 4 | 1 | 10 | 81 | 6 | 20 | 108 | |
| \$0 | \$920,000 | \$1,325,000 | \$1,016,250 | \$1,600,000 | \$1,499,600 | \$593,306 | | | | |
| \$740,000 | \$0 | \$0 | \$1,217,500 | \$0 | \$1,586,250 | \$499,946 | | | | |
| 0.00% | 0.00% | 0.00% | -16.53% | 0.00% | -5.46% | 18.67% | | | | |
| 1 | 0 | 0 | 2 | 0 | 10 | 86 | | | | |
| | Petachea 0 0 0 0 0 0 0 0 0 0 0 0 0 | 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 1 0 1 0 1 0 0 0 1 0 1 0 4 0 \$920,000 \$740,000 \$0.00% 0.00% 0.00% | 2 of yearAttached/THDetachedDetachedAttached/THDetached00000000000000000000000000000000000000001001001000000000000000004119920,00\$1,325,0000\$0\$0\$000\$0\$00\$0,00%\$0,00% | Note that2 or JAttached/THDetachedAttached/THO000000000000000000000000000000000000000000000000000010000100000000000000000000000000000000000014001400000000000000000000000000000000000000000000000000000000 <t< td=""><td>Note of the set of t</td><td>Performance Performance DetachedAtached/HAtached/HDetachedAtached/HDetachedDetachedAtached/H0000000000000000000000000000000000000000000000000000000000000000000000000000000000000000000000000000000000000000000000000000000000000000000000000000000000000000000</td></t<> <td>PetachedAttached/THDetachedAttached/THDetachedAttached/THAttached/THDetachedAttached/THDetachedAttached/THDetachedAttached/TH0000000000000000000000000000000000000000000000000000000000000001600000016150000001616000000161600000016160000001616000000016000000016011110161600000000000000000000000000000000<!--</td--><td>Non-Normal SystemNon-Normal SystemNon-Normal SystemNon-Normal SystemNon-Normal System2 C P C P C P C P C P C P C P C P C P C</td><td>Identified StrengthOrbit StrengthOrbit Strength2 Colspan="6">Colspan="6">Colspan="6">Colspan="6">Colspan="6"Colspan="6">Colspan="6">Colspan="6"Colspan="6">Colspan="6">Colspan="6"Colspan="6">Colspan="6">Colspan="6">Colspan="6"Colspan="6">Colspan="6">Colspan="6"Colspan="6">Colspan="6">Colspan="6">Colspan="6">Colspan="6">Colspan="6">Colspan="6">Colspan="6">Colspan="6">Colspan="6">Colspan="6"Colspan="6">Colspan="6">Colspan="6">Colspan="6"Colspan="6">Colspan="6">Colspan="6"Colspan="6">Colspan="6"Colspan="6"Colspan="6"Colspan="6"Colspan="6"Colspan="6"Colspan="6"Colspan="6"Colspan="6"Colspan="6"Colspan="6"Colspan="6"Colspan="6"Colspan="6"Colspan="6"Colspan="6"Colspan="6"Colspan="6"Colspan="6"Colspan="6"Colspan="6"Colspan="6"Colspan="6"Colspan="6"Colspan="6"Colspan="6"Colspan="6"Colspan="6"Colspan="6"Colspan="6"<th colspa<="" td=""></th></td></td> | Note of the set of t | Performance Performance DetachedAtached/HAtached/HDetachedAtached/HDetachedDetachedAtached/H0000000000000000000000000000000000000000000000000000000000000000000000000000000000000000000000000000000000000000000000000000000000000000000000000000000000000000000 | PetachedAttached/THDetachedAttached/THDetachedAttached/THAttached/THDetachedAttached/THDetachedAttached/THDetachedAttached/TH0000000000000000000000000000000000000000000000000000000000000001600000016150000001616000000161600000016160000001616000000016000000016011110161600000000000000000000000000000000 </td <td>Non-Normal SystemNon-Normal SystemNon-Normal SystemNon-Normal SystemNon-Normal System2 C P C P C P C P C P C P C P C P C P C</td> <td>Identified StrengthOrbit StrengthOrbit Strength2 Colspan="6">Colspan="6">Colspan="6">Colspan="6">Colspan="6"Colspan="6">Colspan="6">Colspan="6"Colspan="6">Colspan="6">Colspan="6"Colspan="6">Colspan="6">Colspan="6">Colspan="6"Colspan="6">Colspan="6">Colspan="6"Colspan="6">Colspan="6">Colspan="6">Colspan="6">Colspan="6">Colspan="6">Colspan="6">Colspan="6">Colspan="6">Colspan="6">Colspan="6"Colspan="6">Colspan="6">Colspan="6">Colspan="6"Colspan="6">Colspan="6">Colspan="6"Colspan="6">Colspan="6"Colspan="6"Colspan="6"Colspan="6"Colspan="6"Colspan="6"Colspan="6"Colspan="6"Colspan="6"Colspan="6"Colspan="6"Colspan="6"Colspan="6"Colspan="6"Colspan="6"Colspan="6"Colspan="6"Colspan="6"Colspan="6"Colspan="6"Colspan="6"Colspan="6"Colspan="6"Colspan="6"Colspan="6"Colspan="6"Colspan="6"Colspan="6"Colspan="6"Colspan="6"<th colspa<="" td=""></th></td> | Non-Normal SystemNon-Normal SystemNon-Normal SystemNon-Normal SystemNon-Normal System2 C P C P C P C P C P C P C P C P C P C | Identified StrengthOrbit StrengthOrbit Strength2 Colspan="6">Colspan="6">Colspan="6">Colspan="6">Colspan="6"Colspan="6">Colspan="6">Colspan="6"Colspan="6">Colspan="6">Colspan="6"Colspan="6">Colspan="6">Colspan="6">Colspan="6"Colspan="6">Colspan="6">Colspan="6"Colspan="6">Colspan="6">Colspan="6">Colspan="6">Colspan="6">Colspan="6">Colspan="6">Colspan="6">Colspan="6">Colspan="6">Colspan="6"Colspan="6">Colspan="6">Colspan="6">Colspan="6"Colspan="6">Colspan="6">Colspan="6"Colspan="6">Colspan="6"Colspan="6"Colspan="6"Colspan="6"Colspan="6"Colspan="6"Colspan="6"Colspan="6"Colspan="6"Colspan="6"Colspan="6"Colspan="6"Colspan="6"Colspan="6"Colspan="6"Colspan="6"Colspan="6"Colspan="6"Colspan="6"Colspan="6"Colspan="6"Colspan="6"Colspan="6"Colspan="6"Colspan="6"Colspan="6"Colspan="6"Colspan="6"Colspan="6"Colspan="6" <th colspa<="" td=""></th> | |