## October 2017 <br> 20009, Dupont/Adams Morgan, DC

## Sold Summary

|  | Oct 2017 | Oct 2016 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 77,049,440$ | $\$ 54,603,522$ | $41.11 \%$ |
| Avg Sold Price | $\$ 726,882$ | $\$ 627,627$ | $15.81 \%$ |
| Median Sold Price | $\$ 582,000$ | $\$ 584,000$ | $-0.34 \%$ |
| Units Sold | 106 | 87 | $21.84 \%$ |
| Avg Days on Market | 18 | 27 | $-33.33 \%$ |
| Avg List Price for Solds | $\$ 727,451$ | $\$ 623,248$ | $16.72 \%$ |
| Avg SP to OLP Ratio | $99.9 \%$ | $101.0 \%$ | $-1.05 \%$ |
| Ratio of Avg SP to Avg OLP | $98.7 \%$ | $100.5 \%$ | $-1.79 \%$ |
| Attached Avg Sold Price | $\$ 707,029$ | $\$ 634,715$ | $11.39 \%$ |
| Detached Avg Sold Price | $\$ 1,233,125$ | $\$ 0$ | $0 \%$ |
| Attached Units Sold | 102 | 86 | $18.60 \%$ |
| Detached Units Sold | 4 | 0 | $0 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Oct 2017 | Oct 2016 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 153 | 98 | $56.12 \%$ |
| New Listings | 147 | 88 | $67.05 \%$ |
| New Under Contracts | 63 | 54 | $16.67 \%$ |
| New Contingents | 44 | 43 | $2.33 \%$ |
| New Pendings | 107 | 97 | $10.31 \%$ |
| All Pendings | 111 | 114 | $-2.63 \%$ |

Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 20 |
| Conventional | 82 |
| FHA | 1 |
| Other | 8 |
| Owner | 0 |
| VA | 2 |

Days on Market (Sold)

| 0 | 5 |
| :--- | :---: |
| 1 to 10 | 57 |
| 11 to 20 | 19 |
| 21 to 30 | 5 |
| 31 to 60 | 9 |
| 61 to 90 | 7 |
| 91 to 120 | 3 |
| 121 to 180 | 6 |
| 181 to 360 | 0 |
| 361 to 720 | 0 |
| $721+$ |  |

## Sold Detail

| Price Ranges | Residential |  |  |  |  |  | Condo/Coop | Active Listings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All <br> Attached | Residential |  | Condo/Coop <br> Attached |
|  | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH |  | Detached | Attached/TH |  |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$100K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| \$150K to \$199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 |
| \$200K to \$299,999 | 0 | 0 | 0 | 0 | 0 | 0 | 7 | 0 | 0 | 14 |
| \$300K to \$399,999 | 1 | 0 | 0 | 0 | 0 | 0 | 13 | 1 | 0 | 16 |
| \$400K to \$499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 15 | 0 | 0 | 21 |
| \$500K to \$599,999 | 0 | 0 | 0 | 0 | 0 | 0 | 19 | 0 | 1 | 16 |
| \$600K to \$799,999 | 0 | 2 | 0 | 1 | 0 | 0 | 17 | 0 | 1 | 22 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 7 | 0 | 6 | 15 |
| \$1M to \$2,499,999 | 1 | 1 | 0 | 3 | 2 | 11 | 6 | 0 | 15 | 17 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 2 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 2 | 3 | 0 | 4 | 2 | 11 | 84 | 2 | 25 | 126 |
| Avg Sold Price | \$766,250 | \$850,000 | \$0 | \$1,020,750 | \$1,700,000 | \$1,496,645 | \$583,581 |  |  |  |
| Prev Year - Avg Sold Price | \$0 | \$891,633 | \$0 | \$1,165,000 | \$0 | \$1,471,250 | \$559,613 |  |  |  |
| Avg Sold \% Change | 0.00\% | -4.67\% | 0.00\% | -12.38\% | 0.00\% | 1.73\% | 4.28\% |  |  |  |
| Prev Year - \# of Solds | 0 | 3 | 0 | 3 | 0 | 4 | 76 |  |  |  |

