## June 2017

20010, Columbia Hts/Mt PIt, DC

## Sold Summary

|  | Jun 2017 | Jun 2016 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 30,115,655$ | $\$ 32,562,080$ | $-7.51 \%$ |
| Avg Sold Price | $\$ 792,517$ | $\$ 678,377$ | $16.83 \%$ |
| Median Sold Price | $\$ 749,250$ | $\$ 655,400$ | $14.32 \%$ |
| Units Sold | 38 | 48 | $-20.83 \%$ |
| Avg Days on Market | 15 | 28 | $-46.43 \%$ |
| Avg List Price for Solds | $\$ 770,761$ | $\$ 667,420$ | $15.48 \%$ |
| Avg SP to OLP Ratio | $101.9 \%$ | $100.2 \%$ | $1.71 \%$ |
| Ratio of Avg SP to Avg OLP | $101.8 \%$ | $101.0 \%$ | $0.81 \%$ |
| Attached Avg Sold Price | $\$ 735,296$ | $\$ 674,938$ | $8.94 \%$ |
| Detached Avg Sold Price | $\$ 1,822,500$ | $\$ 840,000$ | $116.96 \%$ |
| Attached Units Sold | 36 | 47 | $-23.40 \%$ |
| Detached Units Sold | 2 | 1 | $100.00 \%$ |
|  |  |  |  |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Jun 2017 | Jun 2016 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 59 | 47 | $25.53 \%$ |
| New Listings | 71 | 55 | $29.09 \%$ |
| New Under Contracts | 33 | 29 | $13.79 \%$ |
| New Contingents | 14 | 17 | $-17.65 \%$ |
| New Pendings | 47 | 46 | $2.17 \%$ |
| All Pendings | 56 | 59 | $-5.08 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 5 |
| Conventional | 30 |
| FHA | 1 |
| Other | 2 |
| Owner | 0 |
| VA | 0 |

Days on Market (Sold)

| 0 | 1 |
| :--- | :---: |
| 1 to 10 | 23 |
| 11 to 20 | 1 |
| 21 to 30 | 7 |
| 31 to 60 | 4 |
| 61 to 90 | 0 |
| 91 to 120 | 1 |
| 121 to 180 | 0 |
| 181 to 360 | 0 |
| 361 to 720 | 0 |
| $721+$ | 0 |

## Sold Detail

| Price Ranges | Residential |  |  |  |  |  | Condo/Coop | Active Listings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All <br> Attached | Residential |  | Condo/Coop <br> Attached |
|  | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH |  | Detached | Attached/TH |  |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$100K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$150K to \$199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$200K to \$299,999 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 2 |
| \$300K to \$399,999 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 1 | 0 | 4 |
| \$400K to \$499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4 |
| \$500K to \$599,999 | 0 | 1 | 0 | 0 | 0 | 0 | 2 | 0 | 1 | 6 |
| \$600K to \$799,999 | 0 | 1 | 1 | 4 | 0 | 0 | 5 | 0 | 3 | 13 |
| \$800K to \$999,999 | 0 | 0 | 0 | 4 | 0 | 6 | 3 | 0 | 5 | 7 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 1 | 0 | 3 | 0 | 2 | 8 | 1 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 0 | 2 | 1 | 9 | 1 | 9 | 16 | 3 | 18 | 37 |
| Avg Sold Price | \$0 | \$556,000 | \$675,000 | \$807,167 | \$2,970,000 | \$997,067 | \$570,035 |  |  |  |
| Prev Year - Avg Sold Price | \$0 | \$0 | \$0 | \$749,448 | \$840,000 | \$943,975 | \$575,028 |  |  |  |
| Avg Sold \% Change | 0.00\% | 0.00\% | 0.00\% | 7.70\% | 253.57\% | 5.62\% | -0.87\% |  |  |  |
| Prev Year - \# of Solds | 0 | 0 | 0 | 10 | 1 | 8 | 29 |  |  |  |

