

June 2014
20105, Aldie, VA

Sold Summary

	Jun 2014	Jun 2013	% Change
Sold Dollar Volume	\$21,345,246	\$17,592,027	21.33%
Avg Sold Price	\$561,717	\$475,460	18.14%
Median Sold Price	\$561,877	\$474,198	18.49%
Units Sold	38	37	2.70%
Avg Days on Market	18	29	-37.93%
Avg List Price for Solds	\$565,362	\$479,842	17.82%
Avg SP to OLP Ratio	98.7%	98.6%	0.12%
Ratio of Avg SP to Avg OLP	98.7%	98.3%	0.39%
Attached Avg Sold Price	\$383,563	\$337,731	13.57%
Detached Avg Sold Price	\$677,905	\$580,397	16.80%
Attached Units Sold	15	16	-6.25%
Detached Units Sold	23	21	9.52%

- Notes:
- SP = Sold Price
 - OLP = Original List Price
 - LP = List Price (at time of sale)
 - Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Jun 2014	Jun 2013	% Change
Active Listings	224	162	38.27%
New Listings	81	52	55.77%
New Under Contracts	22	7	214.29%
New Contingents	18	14	28.57%
New Pendings	40	21	90.48%
All Pendings	58	45	28.89%

Financing (Sold)

Assumption	0
Cash	3
Conventional	43
FHA	7
Other	0
Owner	0
VA	7

Days on Market (Sold)

0	22
1 to 10	11
11 to 20	5
21 to 30	3
31 to 60	9
61 to 90	5
91 to 120	2
121 to 180	1
181 to 360	2
361 to 720	0
721+	0

Sold Detail

Price Ranges	Residential						Condo/Coop
	2 or Less BR		3 BR		4 or More BR		All
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	2
\$300K to \$399,999	0	0	0	4	0	0	1
\$400K to \$499,999	0	0	0	7	2	1	0
\$500K to \$599,999	0	0	0	0	6	0	0
\$600K to \$799,999	0	0	1	0	12	0	0
\$800K to \$999,999	0	0	0	0	1	0	0
\$1M to \$2,499,999	0	0	0	0	1	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0
\$5,000,000+	0	0	0	0	0	0	0
Total	0	0	1	11	22	1	3
Avg Sold Price	\$0	\$0	\$630,000	\$407,429	\$680,082	\$425,000	\$282,239
Prev Year - Avg Sold Price	\$0	\$0	\$377,000	\$385,085	\$601,807	\$474,198	\$264,116
Avg Sold % Change	0.00%	0.00%	67.11%	5.80%	13.01%	-10.37%	6.86%
Prev Year - # of Solds	0	0	2	8	19	1	7

Active Detail

Active Listings		
Residential		Condo/Coop
Detached	Attached/TH	Attached
0	0	0
0	0	0
0	0	0
1	0	0
4	0	8
1	15	28
13	27	0
44	0	0
70	0	0
5	0	0
6	0	0
2	0	0
0	0	0
146	42	36