## August 2014

20105, Aldie, VA

## Sold Summary

|  | Aug 2014 | Aug 2013 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 11,803,882$ | $\$ 10,079,515$ | $17.11 \%$ |
| Avg Sold Price | $\$ 590,194$ | $\$ 479,977$ | $22.96 \%$ |
| Median Sold Price | $\$ 545,124$ | $\$ 439,000$ | $24.17 \%$ |
| Units Sold | 20 | 21 | $-4.76 \%$ |
| Avg Days on Market | 32 | 27 | $18.52 \%$ |
| Avg List Price for Solds | $\$ 593,524$ | $\$ 486,392$ | $22.03 \%$ |
| Avg SP to OLP Ratio | $98.8 \%$ | $99.2 \%$ | $-0.32 \%$ |
| Ratio of Avg SP to Avg OLP | $98.8 \%$ | $98.8 \%$ | $-0.05 \%$ |
| Attached Avg Sold Price | $\$ 356,306$ | $\$ 394,361$ | $-9.65 \%$ |
| Detached Avg Sold Price | $\$ 716,134$ | $\$ 544,189$ | $31.60 \%$ |
| Attached Units Sold | 7 | 9 | $-22.22 \%$ |
| Detached Units Sold | 13 | 12 | $8.33 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Aug 2014 | Aug 2013 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 224 | 183 | $22.40 \%$ |
| New Listings | 74 | 60 | $23.33 \%$ |
| New Under Contracts | 12 | 10 | $20.00 \%$ |
| New Contingents | 15 | 20 | $-25.00 \%$ |
| New Pendings | 27 | 30 | $-10.00 \%$ |
| All Pendings | 40 | 44 | $-9.09 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 3 |
| Conventional | 22 |
| FHA | 2 |
| Other | 0 |
| Owner | 0 |
| VA | 6 |

Days on Market (Sold)

| 0 | 15 |
| :--- | :--- |
| 1 to 10 | 1 |
| 11 to 20 | 1 |
| 21 to 30 | 4 |
| 31 to 60 | 4 |
| 61 to 90 | 3 |
| 91 to 120 | 1 |
| 121 to 180 | 2 |
| 181 to 360 | 1 |
| 361 to 720 | 0 |
| $721+$ | 0 |

## Sold Detail

| Price Ranges | Residential |  |  |  |  |  | Condo/Coop | Active Listings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All <br> Attached | Residential |  | Condo/Coop <br> Attached |
|  | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH |  | Detached | Attached/TH |  |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$100K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$150K to \$199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| \$200K to \$299,999 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 1 | 0 | 11 |
| \$300K to \$399,999 | 0 | 0 | 1 | 0 | 0 | 0 | 1 | 1 | 13 | 28 |
| \$400K to \$499,999 | 0 | 0 | 2 | 2 | 0 | 1 | 0 | 16 | 21 | 0 |
| \$500K to \$599,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 38 | 0 | 0 |
| \$600K to \$799,999 | 0 | 0 | 0 | 0 | 8 | 0 | 0 | 77 | 0 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 8 | 0 | 0 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 7 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 3 | 2 | 10 | 1 | 4 | 151 | 34 | 39 |
| Avg Sold Price | \$0 | \$0 | \$431,948 | \$432,425 | \$801,390 | \$429,900 | \$299,848 |  |  |  |
| Prev Year - Avg Sold Price | \$392,428 | \$0 | \$427,118 | \$396,225 | \$607,061 | \$399,723 | \$365,460 |  |  |  |
| Avg Sold \% Change | 0.00\% | 0.00\% | 1.13\% | 9.14\% | 32.01\% | 7.55\% | -17.95\% |  |  |  |
| Prev Year - \# of Solds | 1 | 0 | 3 | 4 | 8 | 4 | 1 |  |  |  |

