January 2015
20105, Aldie, VA

## Sold Summary

|  | Jan 2015 | Jan 2014 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 9,663,783$ | $\$ 12,059,463$ | $-19.87 \%$ |
| Avg Sold Price | $\$ 536,877$ | $\$ 463,825$ | $15.75 \%$ |
| Median Sold Price | $\$ 549,950$ | $\$ 446,930$ | $23.05 \%$ |
| Units Sold | 18 | 26 | $-30.77 \%$ |
| Avg Days on Market | 36 | 27 | $33.33 \%$ |
| Avg List Price for Solds | $\$ 535,755$ | $\$ 468,984$ | $14.24 \%$ |
| Avg SP to OLP Ratio | $99.1 \%$ | $98.5 \%$ | $0.66 \%$ |
| Ratio of Avg SP to Avg OLP | $99.1 \%$ | $98.4 \%$ | $0.72 \%$ |
| Attached Avg Sold Price | $\$ 368,801$ | $\$ 404,468$ | $-8.82 \%$ |
| Detached Avg Sold Price | $\$ 601,521$ | $\$ 575,946$ | $4.44 \%$ |
| Attached Units Sold | 5 | 17 | $-70.59 \%$ |
| Detached Units Sold | 13 | 9 | $44.44 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- $\mathrm{LP}=$ List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Jan 2015 | Jan 2014 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 195 | 135 | $44.44 \%$ |
| New Listings | 46 | 47 | $-2.13 \%$ |
| New Under Contracts | 19 | 14 | $35.71 \%$ |
| New Contingents | 18 | 18 | $0.00 \%$ |
| New Pendings | 37 | 32 | $15.63 \%$ |
| All Pendings | 49 | 39 | $25.64 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 3 |
| Conventional | 15 |
| FHA | 3 |
| Other | 2 |
| Owner | 0 |
| VA | 4 |

Days on Market (Sold)

| 0 | 8 |
| :--- | :--- |
| 1 to 10 | 6 |
| 11 to 20 | 0 |
| 21 to 30 | 0 |
| 31 to 60 | 2 |
| 61 to 90 | 2 |
| 91 to 120 | 2 |
| 121 to 180 | 3 |
| 181 to 360 | 0 |
| 361 to 720 | 0 |
| $721+$ |  |

## Sold Detail



