## May 2017

22655, Stephens City, VA

## Sold Summary

|  | May 2017 | May 2016 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 8,854,416$ | $\$ 11,285,543$ | $-21.54 \%$ |
| Avg Sold Price | $\$ 239,309$ | $\$ 250,790$ | $-4.58 \%$ |
| Median Sold Price | $\$ 259,900$ | $\$ 236,000$ | $10.13 \%$ |
| Units Sold | 37 | 45 | $-17.78 \%$ |
| Avg Days on Market | 41 | 33 | $24.24 \%$ |
| Avg List Price for Solds | $\$ 242,288$ | $\$ 254,363$ | $-4.75 \%$ |
| Avg SP to OLP Ratio | $97.7 \%$ | $96.3 \%$ | $1.41 \%$ |
| Ratio of Avg SP to Avg OLP | $97.6 \%$ | $96.7 \%$ | $0.89 \%$ |
| Attached Avg Sold Price | $\$ 149,578$ | $\$ 149,778$ | $-0.13 \%$ |
| Detached Avg Sold Price | $\$ 277,271$ | $\$ 276,043$ | $0.44 \%$ |
| Attached Units Sold | 11 | 9 | $22.22 \%$ |
| Detached Units Sold | 26 | 36 | $-27.78 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | May 2017 | May 2016 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 84 | 122 | $-31.15 \%$ |
| New Listings | 51 | 48 | $6.25 \%$ |
| New Under Contracts | 23 | 17 | $35.29 \%$ |
| New Contingents | 21 | 29 | $-27.59 \%$ |
| New Pendings | 44 | 46 | $-4.35 \%$ |
| All Pendings | 58 | 78 | $-25.64 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 5 |
| Conventional | 16 |
| FHA | 6 |
| Other | 9 |
| Owner | 0 |
| VA | 4 |

Days on Market (Sold)

| 0 | 3 |
| :--- | :---: |
| 1 to 10 | 16 |
| 11 to 20 | 5 |
| 21 to 30 | 3 |
| 31 to 60 | 6 |
| 61 to 90 | 1 |
| 91 to 120 | 3 |
| 121 to 180 | 0 |
| 181 to 360 | 0 |
| 361 to 720 |  |
| $721+$ |  |

## Sold Detail

| Price Ranges | Residential |  |  |  |  |  | Condo/Coop | Active Listings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All <br> Attached | Residential |  | Condo/Coop <br> Attached |
|  | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH |  | Detached | Attached/TH |  |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| \$100K to \$149,999 | 0 | 5 | 0 | 2 | 0 | 0 | 1 | 0 | 2 | 1 |
| \$150K to \$199,999 | 0 | 1 | 3 | 0 | 1 | 0 | 0 | 5 | 0 | 0 |
| \$200K to \$299,999 | 2 | 0 | 6 | 2 | 6 | 0 | 0 | 18 | 7 | 0 |
| \$300K to \$399,999 | 0 | 0 | 1 | 0 | 6 | 0 | 0 | 35 | 0 | 0 |
| \$400K to \$499,999 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 6 | 0 | 0 |
| \$500K to \$599,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 5 | 0 | 0 |
| \$600K to \$799,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 0 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 2 | 6 | 10 | 4 | 14 | 0 | 1 | 74 | 9 | 1 |
| Avg Sold Price | \$288,750 | \$133,593 | \$240,530 | \$180,950 | \$301,876 | \$0 | \$120,000 |  |  |  |
| Prev Year - Avg Sold Price | \$310,000 | \$128,240 | \$218,567 | \$176,700 | \$304,554 | \$0 | \$0 |  |  |  |
| Avg Sold \% Change | -6.85\% | 4.17\% | 10.05\% | 2.41\% | -0.88\% | 0.00\% | 0.00\% |  |  |  |
| Prev Year - \# of Solds | 1 | 5 | 12 | 4 | 23 | 0 | 0 |  |  |  |

