## May 2017

Prince William County, VA

## Sold Summary

|  | May 2017 | May 2016 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 295,517,072$ | $\$ 272,119,732$ | $8.60 \%$ |
| Avg Sold Price | $\$ 383,291$ | $\$ 366,738$ | $4.51 \%$ |
| Median Sold Price | $\$ 356,500$ | $\$ 339,700$ | $4.95 \%$ |
| Units Sold | 771 | 742 | $3.91 \%$ |
| Avg Days on Market | 24 | 29 | $-17.24 \%$ |
| Avg List Price for Solds | $\$ 385,623$ | $\$ 370,060$ | $4.21 \%$ |
| Avg SP to OLP Ratio | $98.8 \%$ | $98.3 \%$ | $0.53 \%$ |
| Ratio of Avg SP to Avg OLP | $98.7 \%$ | $98.5 \%$ | $0.23 \%$ |
| Attached Avg Sold Price | $\$ 292,607$ | $\$ 277,220$ | $5.55 \%$ |
| Detached Avg Sold Price | $\$ 447,978$ | $\$ 430,976$ | $3.94 \%$ |
| Attached Units Sold | 321 | 310 | $3.55 \%$ |
| Detached Units Sold | 450 | 432 | $4.17 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | May 2017 | May 2016 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 1,224 | 1,494 | $-18.07 \%$ |
| New Listings | 1,182 | 1,031 | $14.65 \%$ |
| New Under Contracts | 333 | 292 | $14.04 \%$ |
| New Contingents | 658 | 623 | $5.62 \%$ |
| New Pendings | 991 | 915 | $8.31 \%$ |
| All Pendings | 1,392 | 1,415 | $-1.63 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 46 |
| Conventional | 339 |
| FHA | 234 |
| Other | 33 |
| Owner | 2 |
| VA | 159 |

Days on Market (Sold)

| 0 | 28 |
| :--- | :---: |
| 1 to 10 | 374 |
| 11 to 20 | 145 |
| 21 to 30 | 74 |
| 31 to 60 | 120 |
| 61 to 90 | 30 |
| 91 to 120 | 12 |
| 121 to 180 | 13 |
| 181 to 360 | 10 |
| 361 to 720 | 2 |
| $721+$ | 0 |

## Sold Detail

| Price Ranges | Residential |  |  |  |  |  | Condo/Coop | Active Listings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All <br> Attached | Residential |  | Condo/Coop <br> Attached |
|  | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH |  | Detached | Attached/TH |  |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 8 | 4 | 0 |
| \$50K to \$99,999 | 1 | 0 | 1 | 1 | 0 | 0 | 1 | 0 | 0 | 0 |
| \$100K to \$149,999 | 1 | 0 | 0 | 0 | 0 | 0 | 10 | 2 | 0 | 12 |
| \$150K to \$199,999 | 1 | 1 | 1 | 6 | 0 | 0 | 12 | 2 | 7 | 17 |
| \$200K to \$299,999 | 3 | 10 | 33 | 92 | 16 | 15 | 35 | 30 | 77 | 49 |
| \$300K to \$399,999 | 3 | 4 | 30 | 70 | 74 | 15 | 14 | 93 | 100 | 58 |
| \$400K to \$499,999 | 2 | 2 | 21 | 13 | 119 | 17 | 3 | 224 | 35 | 2 |
| \$500K to \$599,999 | 1 | 0 | 6 | 0 | 89 | 0 | 0 | 222 | 8 | 3 |
| \$600K to \$799,999 | 0 | 0 | 1 | 0 | 40 | 0 | 0 | 173 | 3 | 1 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 5 | 0 | 0 | 51 | 0 | 0 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 39 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 12 | 17 | 93 | 182 | 345 | 47 | 75 | 847 | 234 | 142 |
| Avg Sold Price | \$283,900 | \$290,400 | \$350,267 | \$297,560 | \$480,024 | \$349,931 | \$245,166 |  |  |  |
| Prev Year - Avg Sold Price | \$346,018 | \$266,528 | \$343,667 | \$289,772 | \$457,496 | \$315,890 | \$234,142 |  |  |  |
| Avg Sold \% Change | -17.95\% | 8.96\% | 1.92\% | 2.69\% | 4.92\% | 10.78\% | 4.71\% |  |  |  |
| Prev Year - \# of Solds | 17 | 14 | 84 | 179 | 331 | 36 | 81 |  |  |  |

