## June 2017

Prince William County, VA

## Sold Summary

|  | Jun 2017 | Jun 2016 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 370,201,073$ | $\$ 299,226,325$ | $23.72 \%$ |
| Avg Sold Price | $\$ 393,831$ | $\$ 374,970$ | $5.03 \%$ |
| Median Sold Price | $\$ 375,000$ | $\$ 347,000$ | $8.07 \%$ |
| Units Sold | 940 | 798 | $17.79 \%$ |
| Avg Days on Market | 22 | 33 | $-33.33 \%$ |
| Avg List Price for Solds | $\$ 396,530$ | $\$ 378,524$ | $4.76 \%$ |
| Avg SP to OLP Ratio | $98.8 \%$ | $98.2 \%$ | $0.60 \%$ |
| Ratio of Avg SP to Avg OLP | $99.0 \%$ | $98.1 \%$ | $0.92 \%$ |
| Attached Avg Sold Price | $\$ 288,515$ | $\$ 278,676$ | $3.53 \%$ |
| Detached Avg Sold Price | $\$ 463,422$ | $\$ 442,172$ | $4.81 \%$ |
| Attached Units Sold | 374 | 328 | $14.02 \%$ |
| Detached Units Sold | 566 | 470 | $20.43 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Jun 2017 | Jun 2016 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 1,302 | 1,490 | $-12.62 \%$ |
| New Listings | 1,099 | 1,005 | $9.35 \%$ |
| New Under Contracts | 295 | 261 | $13.03 \%$ |
| New Contingents | 560 | 558 | $0.36 \%$ |
| New Pendings | 855 | 819 | $4.40 \%$ |
| All Pendings | 1,197 | 1,274 | $-6.04 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 52 |
| Conventional | 448 |
| FHA | 250 |
| Other | 48 |
| Owner | 0 |
| VA | 190 |

Days on Market (Sold)

| 0 | 31 |
| :--- | :---: |
| 1 to 10 | 449 |
| 11 to 20 | 195 |
| 21 to 30 | 96 |
| 31 to 60 | 130 |
| 61 to 90 | 51 |
| 91 to 120 | 14 |
| 121 to 180 | 9 |
| 181 to 360 | 11 |
| 361 to 720 | 0 |
| $721+$ | 0 |

## Sold Detail

| Price Ranges | Residential |  |  |  |  |  | Condo/Coop | Active Listings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All <br> Attached | Residential |  | Condo/Coop <br> Attached |
|  | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH |  | Detached | Attached/TH |  |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 8 | 3 | 0 |
| \$50K to \$99,999 | 1 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | 0 | 0 |
| \$100K to \$149,999 | 0 | 0 | 1 | 0 | 0 | 0 | 6 | 0 | 0 | 12 |
| \$150K to \$199,999 | 0 | 2 | 1 | 6 | 0 | 0 | 22 | 4 | 6 | 10 |
| \$200K to \$299,999 | 2 | 14 | 28 | 96 | 14 | 15 | 49 | 27 | 94 | 55 |
| \$300K to \$399,999 | 6 | 0 | 38 | 89 | 69 | 24 | 26 | 126 | 128 | 58 |
| \$400K to \$499,999 | 4 | 0 | 21 | 11 | 189 | 6 | 3 | 224 | 37 | 4 |
| \$500K to \$599,999 | 0 | 0 | 7 | 2 | 125 | 1 | 1 | 219 | 6 | 2 |
| \$600K to \$799,999 | 0 | 0 | 0 | 0 | 49 | 0 | 0 | 186 | 3 | 1 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 10 | 0 | 0 | 51 | 0 | 0 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 33 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 13 | 16 | 96 | 204 | 457 | 46 | 108 | 882 | 277 | 142 |
| Avg Sold Price | \$339,327 | \$248,425 | \$355,762 | \$299,241 | \$489,567 | \$328,855 | \$257,011 |  |  |  |
| Prev Year - Avg Sold Price | \$310,600 | \$252,788 | \$348,399 | \$288,707 | \$467,022 | \$310,509 | \$229,628 |  |  |  |
| Avg Sold \% Change | 9.25\% | -1.73\% | 2.11\% | 3.65\% | 4.83\% | 5.91\% | 11.92\% |  |  |  |
| Prev Year - \# of Solds | 14 | 16 | 80 | 188 | 376 | 57 | 67 |  |  |  |

