## August 2018 <br> Prince William County, VA

## Sold Summary

|  | Aug 2018 | Aug 2017 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 283,478,561$ | $\$ 256,032,583$ | $10.72 \%$ |
| Avg Sold Price | $\$ 391,545$ | $\$ 376,519$ | $3.99 \%$ |
| Median Sold Price | $\$ 360,000$ | $\$ 352,000$ | $2.27 \%$ |
| Units Sold | 724 | 680 | $6.47 \%$ |
| Avg Days on Market | 25 | 31 | $-19.35 \%$ |
| Avg List Price for Solds | $\$ 393,563$ | $\$ 380,358$ | $3.47 \%$ |
| Avg SP to OLP Ratio | $98.4 \%$ | $97.9 \%$ | $0.51 \%$ |
| Ratio of Avg SP to Avg OLP | $98.8 \%$ | $97.9 \%$ | $0.87 \%$ |
| Attached Avg Sold Price | $\$ 300,440$ | $\$ 290,535$ | $3.41 \%$ |
| Detached Avg Sold Price | $\$ 454,193$ | $\$ 446,869$ | $1.64 \%$ |
| Attached Units Sold | 295 | 306 | $-3.59 \%$ |
| Detached Units Sold | 429 | 374 | $14.71 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Aug 2018 | Aug 2017 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 1,396 | 1,367 | $2.12 \%$ |
| New Listings | 936 | 876 | $6.85 \%$ |
| New Under Contracts | 293 | 278 | $5.40 \%$ |
| New Contingents | 336 | 382 | $-12.04 \%$ |
| New Pendings | 629 | 660 | $-4.70 \%$ |
| All Pendings | 733 | 897 | $-18.28 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 45 |
| Conventional | 349 |
| FHA | 183 |
| Other | 29 |
| Owner | 1 |
| VA | 133 |

Days on Market (Sold)

| 0 | 15 |
| :--- | :---: |
| 1 to 10 | 258 |
| 11 to 20 | 179 |
| 21 to 30 | 87 |
| 31 to 60 | 129 |
| 61 to 90 | 45 |
| 91 to 120 | 18 |
| 121 to 180 | 5 |
| 181 to 360 | 6 |
| 361 to 720 | 0 |
| $721+$ | 0 |

## Sold Detail

| Price Ranges | Residential |  |  |  |  |  | Condo/Coop | Active Listings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All <br> Attached | Residential |  | Condo/Coop <br> Attached |
|  | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH |  | Detached | Attached/TH |  |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 7 | 5 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$100K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 8 | 2 | 0 | 0 |
| \$150K to \$199,999 | 0 | 0 | 0 | 2 | 1 | 0 | 13 | 1 | 2 | 17 |
| \$200K to \$299,999 | 2 | 6 | 28 | 76 | 12 | 8 | 31 | 33 | 106 | 42 |
| \$300K to \$399,999 | 2 | 11 | 34 | 85 | 78 | 14 | 19 | 212 | 129 | 71 |
| \$400K to \$499,999 | 0 | 0 | 15 | 14 | 116 | 5 | 2 | 218 | 67 | 8 |
| \$500K to \$599,999 | 0 | 0 | 6 | 0 | 86 | 1 | 0 | 214 | 15 | 0 |
| \$600K to \$799,999 | 0 | 0 | 2 | 0 | 40 | 0 | 0 | 166 | 2 | 1 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 6 | 0 | 0 | 45 | 0 | 0 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 30 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 4 | 17 | 85 | 177 | 340 | 28 | 73 | 930 | 326 | 139 |
| Avg Sold Price | \$326,200 | \$308,156 | \$358,722 | \$310,899 | \$479,567 | \$341,311 | \$257,606 |  |  |  |
| Prev Year - Avg Sold Price | \$324,818 | \$273,309 | \$364,609 | \$304,123 | \$472,577 | \$338,414 | \$239,150 |  |  |  |
| Avg Sold \% Change | 0.43\% | 12.75\% | -1.61\% | 2.23\% | 1.48\% | 0.86\% | 7.72\% |  |  |  |
| Prev Year - \# of Solds | 11 | 11 | 74 | 169 | 289 | 44 | 82 |  |  |  |

