## May 2019

Prince William County, VA

## Sold Summary

|  | May 2019 | May 2018 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 351,366,226$ | $\$ 308,794,099$ | $13.79 \%$ |
| Avg Sold Price | $\$ 417,796$ | $\$ 402,076$ | $3.91 \%$ |
| Median Sold Price | $\$ 390,000$ | $\$ 375,000$ | $4.00 \%$ |
| Units Sold | 845 | 768 | $10.03 \%$ |
| Avg Days on Market | 18 | 23 | $-21.74 \%$ |
| Avg List Price for Solds | $\$ 418,896$ | $\$ 403,720$ | $3.76 \%$ |
| Avg SP to OLP Ratio | $99.6 \%$ | $99.0 \%$ | $0.55 \%$ |
| Ratio of Avg SP to Avg OLP | $99.3 \%$ | $99.0 \%$ | $0.28 \%$ |
| Attached Avg Sold Price | $\$ 324,165$ | $\$ 309,606$ | $4.70 \%$ |
| Detached Avg Sold Price | $\$ 488,214$ | $\$ 471,375$ | $3.57 \%$ |
| Attached Units Sold | 363 | 329 | $10.33 \%$ |
| Detached Units Sold | 482 | 439 | $9.79 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | May 2019 | May 2018 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 1,015 | 1,220 | $-16.80 \%$ |
| New Listings | 1,107 | 1,157 | $-4.32 \%$ |
| New Under Contracts | 643 | 359 | $79.11 \%$ |
| New Contingents | 278 | 532 | $-47.74 \%$ |
| New Pendings | 921 | 891 | $3.37 \%$ |
| All Pendings | 1,145 | 1,193 | $-4.02 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 48 |
| Conventional | 439 |
| FHA | 171 |
| Other | 26 |
| Owner | 1 |
| VA | 160 |

Days on Market (Sold)

| 0 | 17 |
| :--- | :---: |
| 1 to 10 | 482 |
| 11 to 20 | 150 |
| 21 to 30 | 74 |
| 31 to 60 | 88 |
| 61 to 90 | 26 |
| 91 to 120 | 15 |
| 121 to 180 | 13 |
| 181 to 360 | 14 |
| 361 to 720 | 0 |
| $721+$ | 0 |

## Sold Detail

| Price Ranges | Residential |  |  |  |  |  | Condo/Coop | Active Listings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All <br> Attached | Residential |  | Condo/Coop <br> Attached |
|  | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH |  | Detached | Attached/TH |  |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 7 | 5 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| \$100K to \$149,999 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 4 |
| \$150K to \$199,999 | 1 | 0 | 0 | 0 | 0 | 1 | 14 | 2 | 0 | 6 |
| \$200K to \$299,999 | 1 | 11 | 15 | 51 | 5 | 12 | 49 | 17 | 63 | 18 |
| \$300K to \$399,999 | 3 | 2 | 33 | 108 | 69 | 25 | 35 | 91 | 85 | 38 |
| \$400K to \$499,999 | 0 | 0 | 20 | 34 | 119 | 9 | 3 | 139 | 44 | 5 |
| \$500K to \$599,999 | 0 | 0 | 8 | 5 | 124 | 1 | 0 | 213 | 15 | 1 |
| \$600K to \$799,999 | 0 | 0 | 2 | 0 | 67 | 0 | 0 | 174 | 1 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 9 | 0 | 0 | 48 | 0 | 0 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 4 | 0 | 0 | 35 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 5 | 13 | 78 | 200 | 399 | 48 | 102 | 727 | 213 | 73 |
| Avg Sold Price | \$289,560 | \$277,385 | \$380,968 | \$344,265 | \$511,787 | \$352,915 | \$276,919 |  |  |  |
| Prev Year - Avg Sold Price | \$314,074 | \$276,267 | \$376,553 | \$317,545 | \$498,479 | \$358,518 | \$272,064 |  |  |  |
| Avg Sold \% Change | -7.81\% | 0.40\% | 1.17\% | 8.41\% | 2.67\% | -1.56\% | 1.78\% |  |  |  |
| Prev Year - \# of Solds | 7 | 9 | 87 | 189 | 345 | 43 | 88 |  |  |  |

