## September 2019

Prince William County, VA

## Sold Summary

|  | Sep 2019 | Sep 2018 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 233,098,022$ | $\$ 189,952,163$ | $22.71 \%$ |
| Avg Sold Price | $\$ 413,294$ | $\$ 393,276$ | $5.09 \%$ |
| Median Sold Price | $\$ 381,000$ | $\$ 365,000$ | $4.38 \%$ |
| Units Sold | 564 | 483 | $16.77 \%$ |
| Avg Days on Market | 33 | 31 | $6.45 \%$ |
| Avg List Price for Solds | $\$ 417,985$ | $\$ 398,347$ | $4.93 \%$ |
| Avg SP to OLP Ratio | $98.3 \%$ | $97.8 \%$ | $0.59 \%$ |
| Ratio of Avg SP to Avg OLP | $98.3 \%$ | $97.8 \%$ | $0.51 \%$ |
| Attached Avg Sold Price | $\$ 318,026$ | $\$ 311,958$ | $1.95 \%$ |
| Detached Avg Sold Price | $\$ 491,353$ | $\$ 458,512$ | $7.16 \%$ |
| Attached Units Sold | 254 | 215 | $18.14 \%$ |
| Detached Units Sold | 310 | 268 | $15.67 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Sep 2019 | Sep 2018 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 954 | 1,409 | $-32.29 \%$ |
| New Listings | 708 | 754 | $-6.10 \%$ |
| New Under Contracts | 399 | 223 | $78.92 \%$ |
| New Contingents | 219 | 308 | $-28.90 \%$ |
| New Pendings | 618 | 531 | $16.38 \%$ |
| All Pendings | 773 | 713 | $8.42 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 35 |
| Conventional | 267 |
| FHA | 130 |
| Other | 33 |
| Owner | 1 |
| VA | 98 |

Days on Market (Sold)

| 0 | 12 |
| :--- | :---: |
| 1 to 10 | 209 |
| 11 to 20 | 87 |
| 21 to 30 | 63 |
| 31 to 60 | 98 |
| 61 to 90 | 57 |
| 91 to 120 | 14 |
| 121 to 180 | 14 |
| 181 to 360 | 9 |
| 361 to 720 | 1 |
| $721+$ | 0 |

## Sold Detail

| Price Ranges | Residential |  |  |  |  |  | Condo/Coop | Active Listings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All <br> Attached | Residential |  | Condo/Coop <br> Attached |
|  | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH |  | Detached | Attached/TH |  |
| < \$50,000 | 0 | 0 | 1 | 3 | 0 | 0 | 0 | 8 | 6 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| \$100K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 1 | 0 | 2 |
| \$150K to \$199,999 | 1 | 1 | 0 | 1 | 0 | 0 | 6 | 1 | 0 | 2 |
| \$200K to \$299,999 | 1 | 9 | 6 | 55 | 1 | 3 | 27 | 23 | 67 | 32 |
| \$300K to \$399,999 | 2 | 3 | 32 | 66 | 43 | 19 | 22 | 100 | 113 | 33 |
| \$400K to \$499,999 | 4 | 3 | 21 | 24 | 57 | 1 | 1 | 110 | 64 | 4 |
| \$500K to \$599,999 | 2 | 0 | 11 | 5 | 79 | 0 | 0 | 165 | 17 | 0 |
| \$600K to \$799,999 | 0 | 0 | 1 | 1 | 36 | 0 | 1 | 134 | 1 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 8 | 0 | 0 | 39 | 0 | 0 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 4 | 0 | 0 | 29 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 10 | 16 | 72 | 155 | 228 | 23 | 60 | 611 | 268 | 74 |
| Avg Sold Price | \$401,900 | \$295,587 | \$401,264 | \$336,343 | \$523,726 | \$341,659 | \$267,630 |  |  |  |
| Prev Year - Avg Sold Price | \$327,900 | \$305,300 | \$385,110 | \$317,129 | \$485,115 | \$335,295 | \$287,280 |  |  |  |
| Avg Sold \% Change | 22.57\% | -3.18\% | 4.19\% | 6.06\% | 7.96\% | 1.90\% | -6.84\% |  |  |  |
| Prev Year - \# of Solds | 11 | 5 | 54 | 112 | 203 | 39 | 59 |  |  |  |

