September 2019

Prince William County, VA

Sold Summary

	Sep 2019	Sep 2018	% Change		
Sold Dollar Volume	\$233,098,022	\$189,952,163	22.71%		
Avg Sold Price	\$413,294	\$393,276	5.09%		
Median Sold Price	\$381,000	\$365,000	4.38%		
Units Sold	564	483	16.77%		
Avg Days on Market	33	31	6.45%		
Avg List Price for Solds	\$417,985	\$398,347	4.93%		
Avg SP to OLP Ratio	98.3%	97.8%	0.59%		
Ratio of Avg SP to Avg OLP	98.3%	97.8%	0.51%		
Attached Avg Sold Price	\$318,026	\$311,958	1.95%		
Detached Avg Sold Price	\$491,353	\$458,512	7.16%		
Attached Units Sold	254	215	18.14%		
Detached Units Sold	310	268	15.67%		

Notes:

• SP = Sold Price

Sold Detail

OLP = Original List Price
LP = List Price (at time of sale)
Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Sep 2019	Sep 2018	% Change		
Active Listings	954	1,409	-32.29%		
New Listings	708	754	-6.10%		
New Under Contracts	399	223	78.92%		
New Contingents	219	308	-28.90%		
New Pendings	618	531	16.38%		
All Pendings	773	713	8.42%		

Financing (Sold)

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Assumption	0
Cash	35
Conventional	267
FHA	130
Other	33
Owner	1
VA	98

Days on Market (Sold)

0	12
1 to 10	209
11 to 20	87
21 to 30	63
31 to 60	98
61 to 90	57
91 to 120	14
121 to 180	14
181 to 360	9
361 to 720	1
721+	0

Active Detail

	Residential					Condo/Coop Acti		Active Listing	tive Listings	
2		.ess BR 3 BR		4 or More BR		All	Residential		Condo/Coop	
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	1	3	0	0	0	8	6	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	1
\$100K to \$149,999	0	0	0	0	0	0	4	1	0	2
\$150K to \$199,999	1	1	0	1	0	0	6	1	0	2
\$200K to \$299,999	1	9	6	55	1	3	27	23	67	32
\$300K to \$399,999	2	3	32	66	43	19	22	100	113	33
\$400K to \$499,999	4	3	21	24	57	1	1	110	64	4
\$500K to \$599,999	2	0	11	5	79	0	0	165	17	0
\$600K to \$799,999	0	0	1	1	36	0	1	134	1	0
\$800K to \$999,999	0	0	0	0	8	0	0	39	0	0
\$1M to \$2,499,999	0	0	0	0	4	0	0	29	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	1	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	10	16	72	155	228	23	60	611	268	74
Avg Sold Price	\$401,900	\$295,587	\$401,264	\$336,343	\$523,726	\$341,659	\$267,630			
Prev Year - Avg Sold Price	\$327,900	\$305,300	\$385,110	\$317,129	\$485,115	\$335,295	\$287,280			
Avg Sold % Change	22.57%	-3.18%	4.19%	6.06%	7.96%	1.90%	-6.84%			
Prev Year - # of Solds	11	5	54	112	203	39	59			