## December 2019

Prince William County, VA

## Sold Summary

|  | Dec 2019 | Dec 2018 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 215,432,723$ | $\$ 158,742,830$ | $35.71 \%$ |
| Avg Sold Price | $\$ 400,443$ | $\$ 379,768$ | $5.44 \%$ |
| Median Sold Price | $\$ 375,000$ | $\$ 350,000$ | $7.14 \%$ |
| Units Sold | 536 | 418 | $28.23 \%$ |
| Avg Days on Market | 29 | 40 | $-27.50 \%$ |
| Avg List Price for Solds | $\$ 402,677$ | $\$ 384,343$ | $4.77 \%$ |
| Avg SP to OLP Ratio | $98.5 \%$ | $97.3 \%$ | $1.22 \%$ |
| Ratio of Avg SP to Avg OLP | $98.4 \%$ | $97.6 \%$ | $0.82 \%$ |
| Attached Avg Sold Price | $\$ 324,764$ | $\$ 304,840$ | $6.54 \%$ |
| Detached Avg Sold Price | $\$ 467,329$ | $\$ 443,564$ | $5.36 \%$ |
| Attached Units Sold | 251 | 191 | $31.41 \%$ |
| Detached Units Sold | 285 | 226 | $26.11 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Dec 2019 | Dec 2018 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 490 | 808 | $-39.36 \%$ |
| New Listings | 339 | 344 | $-1.45 \%$ |
| New Under Contracts | 0 | 241 | $0 \%$ |
| New Contingents | 0 | 197 | $0 \%$ |
| New Pendings | 379 | 438 | $-13.47 \%$ |
| All Pendings | 515 | 617 | $-16.53 \%$ |

Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 34 |
| Conventional | 270 |
| FHA | 119 |
| Other | 7 |
| Owner | 0 |
| VA | 85 |

Days on Market (Sold)

| 0 | 11 |
| :--- | :---: |
| 1 to 10 | 169 |
| 11 to 20 | 82 |
| 21 to 30 | 49 |
| 31 to 60 | 109 |
| 61 to 90 | 45 |
| 91 to 120 | 25 |
| 121 to 180 | 29 |
| 181 to 360 | 17 |
| 361 to 720 | 0 |
| $721+$ | 0 |

## Sold Detail



