## August 2020

Prince William County, VA

## Sold Summary

|  | Aug 2020 | Aug 2019 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 370,470,776$ | $\$ 308,732,139$ | $20.00 \%$ |
| Avg Sold Price | $\$ 451,755$ | $\$ 416,081$ | $8.57 \%$ |
| Median Sold Price | $\$ 428,000$ | $\$ 398,250$ | $7.47 \%$ |
| Units Sold | 827 | 742 | $11.46 \%$ |
| Avg Days on Market | 14 | 25 | $-44.00 \%$ |
| Avg List Price for Solds | $\$ 447,969$ | $\$ 418,631$ | $7.01 \%$ |
| Avg SP to OLP Ratio | $100.8 \%$ | $98.7 \%$ | $2.12 \%$ |
| Ratio of Avg SP to Avg OLP | $100.6 \%$ | $99.3 \%$ | $1.35 \%$ |
| Attached Avg Sold Price | $\$ 350,667$ | $\$ 319,487$ | $9.76 \%$ |
| Detached Avg Sold Price | $\$ 528,918$ | $\$ 483,565$ | $9.38 \%$ |
| Attached Units Sold | 358 | 304 | $17.76 \%$ |
| Detached Units Sold | 469 | 437 | $7.32 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Aug 2020 | Aug 2019 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 340 | 1,004 | $-66.14 \%$ |
| New Listings | 871 | 771 | $12.97 \%$ |
| New Under Contracts | 0 | 472 | $0 \%$ |
| New Contingents | 0 | 211 | $0 \%$ |
| New Pendings | 919 | 683 | $34.55 \%$ |
| All Pendings | 1,063 | 801 | $32.71 \%$ |

## Financing (Sold)

| Assumption | 1 |
| :--- | :---: |
| Cash | 35 |
| Conventional | 474 |
| FHA | 138 |
| Other | 11 |
| Owner | 0 |
| VA | 149 |

Days on Market (Sold)

| 0 | 21 |
| :--- | :---: |
| 1 to 10 | 571 |
| 11 to 20 | 106 |
| 21 to 30 | 36 |
| 31 to 60 | 37 |
| 61 to 90 | 29 |
| 91 to 120 | 11 |
| 121 to 180 | 9 |
| 181 to 360 | 7 |
| 361 to 720 | 0 |
| $721+$ | 0 |

## Sold Detail

| Price Ranges | Residential |  |  |  |  |  | Condo/Coop | Active Listings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All <br> Attached | Residential |  | Condo/Coop <br> Attached |
|  | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH |  | Detached | Attached/TH |  |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$100K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| \$150K to \$199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 8 | 0 | 1 | 6 |
| \$200K to \$299,999 | 0 | 8 | 7 | 39 | 2 | 4 | 38 | 5 | 22 | 10 |
| \$300K to \$399,999 | 2 | 11 | 29 | 101 | 33 | 19 | 38 | 33 | 28 | 25 |
| \$400K to \$499,999 | 2 | 0 | 26 | 50 | 91 | 12 | 15 | 28 | 25 | 12 |
| \$500K to \$599,999 | 2 | 0 | 19 | 6 | 134 | 5 | 0 | 36 | 15 | 0 |
| \$600K to \$799,999 | 0 | 0 | 7 | 0 | 101 | 3 | 1 | 53 | 6 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 11 | 0 | 0 | 18 | 1 | 0 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 3 | 0 | 0 | 15 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 6 | 19 | 88 | 196 | 375 | 43 | 100 | 188 | 98 | 54 |
| Avg Sold Price | \$446,666 | \$308,631 | \$438,931 | \$360,181 | \$551,351 | \$410,679 | \$314,201 |  |  |  |
| Prev Year - Avg Sold Price | \$336,667 | \$308,475 | \$401,715 | \$341,657 | \$502,737 | \$345,322 | \$270,506 |  |  |  |
| Avg Sold \% Change | 32.67\% | 0.05\% | 9.26\% | 5.42\% | 9.67\% | 18.93\% | 16.15\% |  |  |  |
| Prev Year - \# of Solds | 3 | 8 | 78 | 164 | 356 | 39 | 93 |  |  |  |

