## December 2020

Prince William County, VA

## Sold Summary

|  | Dec 2020 | Dec 2019 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 324,548,868$ | $\$ 215,432,723$ | $50.65 \%$ |
| Avg Sold Price | $\$ 456,968$ | $\$ 400,443$ | $14.12 \%$ |
| Median Sold Price | $\$ 420,000$ | $\$ 375,000$ | $12.00 \%$ |
| Units Sold | 717 | 536 | $33.77 \%$ |
| Avg Days on Market | 13 | 29 | $-55.17 \%$ |
| Avg List Price for Solds | $\$ 452,648$ | $\$ 402,677$ | $12.41 \%$ |
| Avg SP to OLP Ratio | $100.8 \%$ | $98.5 \%$ | $2.32 \%$ |
| Ratio of Avg SP to Avg OLP | $100.7 \%$ | $98.4 \%$ | $2.43 \%$ |
| Attached Avg Sold Price | $\$ 355,179$ | $\$ 324,764$ | $9.37 \%$ |
| Detached Avg Sold Price | $\$ 544,253$ | $\$ 467,329$ | $16.46 \%$ |
| Attached Units Sold | 331 | 251 | $31.87 \%$ |
| Detached Units Sold | 386 | 285 | $35.44 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Dec 2020 | Dec 2019 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 217 | 490 | $-55.71 \%$ |
| New Listings | 491 | 339 | $44.84 \%$ |
| New Under Contracts | 0 | 0 | $0 \%$ |
| New Contingents | 0 | 0 | $0 \%$ |
| New Pendings | 512 | 379 | $35.09 \%$ |
| All Pendings | 623 | 515 | $20.97 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 46 |
| Conventional | 400 |
| FHA | 120 |
| Other | 3 |
| Owner | 0 |
| VA | 133 |

Days on Market (Sold)

| 0 | 23 |
| :--- | :---: |
| 1 to 10 | 461 |
| 11 to 20 | 107 |
| 21 to 30 | 49 |
| 31 to 60 | 46 |
| 61 to 90 | 15 |
| 91 to 120 | 9 |
| 121 to 180 | 3 |
| 181 to 360 | 2 |
| 361 to 720 | 2 |
| $721+$ | 0 |

## Sold Detail

| Price Ranges | Residential |  |  |  |  |  | Condo/Coop | Active Listings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All <br> Attached | Residential |  | Condo/Coop <br> Attached |
|  | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH |  | Detached | Attached/TH |  |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$100K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 4 |
| \$150K to \$199,999 | 1 | 2 | 0 | 0 | 0 | 0 | 5 | 1 | 0 | 2 |
| \$200K to \$299,999 | 1 | 2 | 3 | 40 | 0 | 5 | 31 | 3 | 11 | 5 |
| \$300K to \$399,999 | 2 | 4 | 28 | 88 | 39 | 28 | 40 | 24 | 24 | 11 |
| \$400K to \$499,999 | 0 | 1 | 22 | 42 | 59 | 10 | 8 | 26 | 9 | 2 |
| \$500K to \$599,999 | 2 | 0 | 12 | 11 | 101 | 7 | 0 | 24 | 8 | 0 |
| \$600K to \$799,999 | 0 | 0 | 9 | 4 | 87 | 0 | 0 | 34 | 4 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 13 | 0 | 1 | 16 | 1 | 0 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 7 | 0 | 0 | 8 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 6 | 9 | 74 | 185 | 306 | 50 | 87 | 136 | 57 | 24 |
| Avg Sold Price | \$353,416 | \$305,011 | \$447,945 | \$369,776 | \$571,285 | \$390,035 | \$309,298 |  |  |  |
| Prev Year - Avg Sold Price | \$361,416 | \$294,435 | \$380,958 | \$340,829 | \$496,128 | \$362,053 | \$278,370 |  |  |  |
| Avg Sold \% Change | -2.21\% | 3.59\% | 17.58\% | 8.49\% | 15.15\% | 7.73\% | 11.11\% |  |  |  |
| Prev Year - \# of Solds | 6 | 11 | 64 | 126 | 215 | 43 | 71 |  |  |  |

