## December 2021

Prince William County, VA

## Sold Summary

|  | Dec 2021 | Dec 2020 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 320,274,204$ | $\$ 324,548,868$ | $-1.32 \%$ |
| Avg Sold Price | $\$ 494,217$ | $\$ 456,968$ | $8.15 \%$ |
| Median Sold Price | $\$ 451,000$ | $\$ 420,000$ | $7.38 \%$ |
| Units Sold | 654 | 717 | $-8.79 \%$ |
| Avg Days on Market | 19 | 13 | $46.15 \%$ |
| Avg List Price for Solds | $\$ 490,147$ | $\$ 452,648$ | $8.28 \%$ |
| Avg SP to OLP Ratio | $100.1 \%$ | $100.8 \%$ | $-0.71 \%$ |
| Ratio of Avg SP to Avg OLP | $100.0 \%$ | $100.7 \%$ | $-0.69 \%$ |
| Attached Avg Sold Price | $\$ 376,316$ | $\$ 355,179$ | $5.95 \%$ |
| Detached Avg Sold Price | $\$ 610,685$ | $\$ 544,253$ | $12.21 \%$ |
| Attached Units Sold | 325 | 331 | $-1.81 \%$ |
| Detached Units Sold | 329 | 386 | $-14.77 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Dec 2021 | Dec 2020 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 183 | 217 | $-15.67 \%$ |
| New Listings | 386 | 491 | $-21.38 \%$ |
| New Under Contracts | 0 | 0 | $0 \%$ |
| New Contingents | 0 | 0 | $0 \%$ |
| New Pendings | 422 | 512 | $-17.58 \%$ |
| All Pendings | 610 | 623 | $-2.09 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 47 |
| Conventional | 394 |
| FHA | 88 |
| Other | 6 |
| Owner | 0 |
| VA | 111 |

Days on Market (Sold)

| 0 | 22 |
| :--- | :---: |
| 1 to 10 | 303 |
| 11 to 20 | 98 |
| 21 to 30 | 64 |
| 31 to 60 | 79 |
| 61 to 90 | 47 |
| 91 to 120 | 16 |
| 121 to 180 | 4 |
| 181 to 360 | 2 |
| 361 to 720 | 19 |
| $721+$ | 0 |

## Sold Detail

| Price Ranges | Residential |  |  |  |  |  | Condo/Coop | Active Listings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All <br> Attached | Residential |  | Condo/Coop <br> Attached |
|  | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH |  | Detached | Attached/TH |  |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$100K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$150K to \$199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 5 | 0 | 0 | 2 |
| \$200K to \$299,999 | 1 | 3 | 0 | 20 | 0 | 1 | 32 | 0 | 2 | 8 |
| \$300K to \$399,999 | 1 | 10 | 14 | 77 | 13 | 20 | 40 | 13 | 23 | 4 |
| \$400K to \$499,999 | 2 | 2 | 22 | 46 | 39 | 15 | 19 | 18 | 10 | 3 |
| \$500K to \$599,999 | 5 | 3 | 20 | 16 | 53 | 9 | 1 | 22 | 18 | 4 |
| \$600K to \$799,999 | 2 | 0 | 15 | 1 | 95 | 5 | 0 | 29 | 10 | 0 |
| \$800K to \$999,999 | 1 | 0 | 1 | 0 | 35 | 0 | 0 | 9 | 0 | 0 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 10 | 0 | 0 | 7 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 12 | 18 | 72 | 160 | 245 | 50 | 97 | 99 | 63 | 21 |
| Avg Sold Price | \$533,710 | \$376,073 | \$504,816 | \$385,202 | \$645,568 | \$444,632 | \$326,490 |  |  |  |
| Prev Year - Avg Sold Price | \$353,416 | \$305,011 | \$447,945 | \$369,776 | \$571,285 | \$390,035 | \$309,298 |  |  |  |
| Avg Sold \% Change | 51.01\% | 23.30\% | 12.70\% | 4.17\% | 13.00\% | 14.00\% | 5.56\% |  |  |  |
| Prev Year - \# of Solds | 6 | 9 | 74 | 185 | 306 | 50 | 87 |  |  |  |

