## June 2023

Prince William County, VA

## Sold Summary

|  | Jun 2023 | Jun 2022 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 323,462,885$ | $\$ 419,038,988$ | $-22.81 \%$ |
| Avg Sold Price | $\$ 586,301$ | $\$ 576,136$ | $1.76 \%$ |
| Median Sold Price | $\$ 550,000$ | $\$ 542,500$ | $1.38 \%$ |
| Units Sold | 560 | 744 | $-24.73 \%$ |
| Avg Days on Market | 11 | 8 | $37.50 \%$ |
| Avg List Price for Solds | $\$ 577,612$ | $\$ 563,224$ | $2.55 \%$ |
| Avg SP to OLP Ratio | $101.6 \%$ | $102.3 \%$ | $-0.72 \%$ |
| Ratio of Avg SP to Avg OLP | $101.0 \%$ | $102.0 \%$ | $-1.01 \%$ |
| Attached Avg Sold Price | $\$ 461,897$ | $\$ 428,390$ | $7.82 \%$ |
| Detached Avg Sold Price | $\$ 681,665$ | $\$ 682,841$ | $-0.17 \%$ |
| Attached Units Sold | 243 | 312 | $-22.12 \%$ |
| Detached Units Sold | 317 | 432 | $-26.62 \%$ |
|  |  |  |  |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Jun 2023 | Jun 2022 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 412 | 634 | $-35.02 \%$ |
| New Listings | 507 | 973 | $-47.89 \%$ |
| New Under Contracts | 0 | 0 | $0 \%$ |
| New Contingents | 0 | 0 | $0 \%$ |
| New Pendings | 518 | 638 | $-18.81 \%$ |
| All Pendings | 536 | 744 | $-27.96 \%$ |

Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 56 |
| Conventional | 321 |
| FHA | 70 |
| Other | 8 |
| Owner | 0 |
| VA | 103 |

Days on Market (Sold)

| 0 | 24 |
| :--- | :---: |
| 1 to 10 | 382 |
| 11 to 20 | 68 |
| 21 to 30 | 27 |
| 31 to 60 | 30 |
| 61 to 90 | 11 |
| 91 to 120 | 3 |
| 121 to 180 | 3 |
| 181 to 360 | 3 |
| 361 to 720 | 5 |
| $721+$ |  |

## Sold Detail

| Price Ranges | Residential |  |  |  |  |  | Condo/Coop | Active Listings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All <br> Attached | Residential |  | Condo/Coop <br> Attached |
|  | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH |  | Detached | Attached/TH |  |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$100K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$150K to \$199,999 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$200K to \$299,999 | 2 | 1 | 1 | 2 | 0 | 0 | 10 | 0 | 0 | 7 |
| \$300K to \$399,999 | 1 | 2 | 6 | 29 | 4 | 5 | 19 | 9 | 19 | 12 |
| \$400K to \$499,999 | 1 | 4 | 21 | 45 | 21 | 13 | 28 | 26 | 23 | 21 |
| \$500K to \$599,999 | 0 | 1 | 14 | 45 | 31 | 5 | 6 | 39 | 21 | 5 |
| \$600K to \$799,999 | 3 | 0 | 19 | 14 | 120 | 13 | 0 | 104 | 25 | 0 |
| \$800K to \$999,999 | 0 | 0 | 2 | 1 | 52 | 0 | 0 | 51 | 0 | 1 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 18 | 0 | 0 | 46 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| Total | 8 | 8 | 63 | 136 | 246 | 36 | 63 | 278 | 88 | 46 |
| Avg Sold Price | \$462,512 | \$408,687 | \$531,831 | \$478,371 | \$727,164 | \$527,983 | \$395,327 |  |  |  |
| Prev Year - Avg Sold Price | \$559,626 | \$390,263 | \$541,170 | \$447,080 | \$722,275 | \$534,495 | \$360,268 |  |  |  |
| Avg Sold \% Change | -17.35\% | 4.72\% | -1.73\% | 7.00\% | 0.68\% | -1.22\% | 9.73\% |  |  |  |
| Prev Year - \# of Solds | 19 | 19 | 77 | 162 | 336 | 38 | 93 |  |  |  |

