## April 2017

Stafford County, VA

## Sold Summary

|  | Apr 2017 | Apr 2016 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 66,095,323$ | $\$ 67,331,546$ | $-1.84 \%$ |
| Avg Sold Price | $\$ 346,049$ | $\$ 320,626$ | $7.93 \%$ |
| Median Sold Price | $\$ 345,000$ | $\$ 309,000$ | $11.65 \%$ |
| Units Sold | 191 | 210 | $-9.05 \%$ |
| Avg Days on Market | 41 | 48 | $-14.58 \%$ |
| Avg List Price for Solds | $\$ 349,490$ | $\$ 325,335$ | $7.42 \%$ |
| Avg SP to OLP Ratio | $98.3 \%$ | $97.1 \%$ | $1.21 \%$ |
| Ratio of Avg SP to Avg OLP | $98.1 \%$ | $96.9 \%$ | $1.16 \%$ |
| Attached Avg Sold Price | $\$ 244,229$ | $\$ 219,488$ | $11.27 \%$ |
| Detached Avg Sold Price | $\$ 362,093$ | $\$ 342,257$ | $5.80 \%$ |
| Attached Units Sold | 26 | 37 | $-29.73 \%$ |
| Detached Units Sold | 165 | 173 | $-4.62 \%$ |
|  |  |  |  |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Apr 2017 | Apr 2016 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 656 | 675 | $-2.81 \%$ |
| New Listings | 422 | 415 | $1.69 \%$ |
| New Under Contracts | 162 | 145 | $11.72 \%$ |
| New Contingents | 151 | 165 | $-8.48 \%$ |
| New Pendings | 313 | 310 | $0.97 \%$ |
| All Pendings | 499 | 489 | $2.04 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 13 |
| Conventional | 43 |
| FHA | 49 |
| Other | 14 |
| Owner | 0 |
| VA | 76 |

Days on Market (Sold)

| 0 | 4 |
| :--- | :---: |
| 1 to 10 | 67 |
| 11 to 20 | 31 |
| 21 to 30 | 24 |
| 31 to 60 | 28 |
| 61 to 90 | 10 |
| 91 to 120 | 9 |
| 121 to 180 | 8 |
| 181 to 360 | 1 |
| 361 to 720 | 0 |
| $721+$ |  |

## Sold Detail



