

April 2017

Stafford County, VA

Sold Summary

	Apr 2017	Apr 2016	% Change		
Sold Dollar Volume	\$66,095,323	\$67,331,546	-1.84%		
Avg Sold Price	\$346,049	\$320,626	7.93%		
Median Sold Price	\$345,000	\$309,000	11.65%		
Units Sold	191	210	-9.05%		
Avg Days on Market	41	48	-14.58%		
Avg List Price for Solds	\$349,490	\$325,335	7.42%		
Avg SP to OLP Ratio	98.3%	97.1%	1.21%		
Ratio of Avg SP to Avg OLP	98.1%	96.9%	1.16%		
Attached Avg Sold Price	\$244,229	\$219,488	11.27%		
Detached Avg Sold Price	\$362,093	\$342,257	5.80%		
Attached Units Sold	26	37	-29.73%		
Detached Units Sold	165	173	-4.62%		

Notes:

- SP = Sold Price

- OLP = Original List Price
 LP = List Price (at time of sale)
 Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Apr 2017	Apr 2016	% Change	
Active Listings	656	675	-2.81%	
New Listings	422	415	1.69%	
New Under Contracts	162	145	11.72%	
New Contingents	151	165	-8.48%	
New Pendings	313	310	0.97%	
All Pendings	499	489	2.04%	

Financing (Sold)

Assumption	0	
Cash	13	
Conventional	43	
FHA	49	
Other	14	
Owner	0	
VA	76	

Days on Market (Sold)

0	4	
1 to 10	67	
11 to 20	31	
21 to 30	24	
31 to 60	28	
61 to 90	10	
91 to 120	9	
121 to 180	12	
181 to 360	8	
361 to 720	1	
721+	0	

Sold Detail Active Detail

	Residential					Condo/Coop	Active Listings			
	2 or Less BR		3 BR		4 or More BR		AII	Residential		Condo/Coop
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	3	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	1	1	1	1	1	0	0	3	1	2
\$150K to \$199,999	1	0	3	2	1	1	1	9	4	1
\$200K to \$299,999	6	0	20	11	8	3	2	76	36	10
\$300K to \$399,999	0	0	16	4	57	0	0	169	19	2
\$400K to \$499,999	0	0	0	0	31	0	0	167	1	0
\$500K to \$599,999	0	0	1	0	15	0	0	76	0	0
\$600K to \$799,999	0	0	1	0	2	0	0	52	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	10	0	0
\$1M to \$2,499,999	0	0	0	0	0	0	0	14	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	1	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	8	1	42	18	115	4	3	580	61	15
Avg Sold Price	\$218,800	\$148,000	\$290,903	\$252,661	\$398,061	\$242,450	\$228,083			
Prev Year - Avg Sold Price	\$182,100	\$139,950	\$255,566	\$239,735	\$380,425	\$236,508	\$152,500			
Avg Sold % Change	20.15%	5.75%	13.83%	5.39%	4.64%	2.51%	49.56%			

12

126

17

37



10

Prev Year - # of Solds