## May 2017

Stafford County, VA

## Sold Summary

|  | May 2017 | May 2016 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 86,114,511$ | $\$ 73,164,146$ | $17.70 \%$ |
| Avg Sold Price | $\$ 335,076$ | $\$ 325,174$ | $3.05 \%$ |
| Median Sold Price | $\$ 333,000$ | $\$ 319,900$ | $4.10 \%$ |
| Units Sold | 257 | 225 | $14.22 \%$ |
| Avg Days on Market | 37 | 50 | $-26.00 \%$ |
| Avg List Price for Solds | $\$ 338,037$ | $\$ 328,176$ | $3.00 \%$ |
| Avg SP to OLP Ratio | $98.1 \%$ | $97.6 \%$ | $0.49 \%$ |
| Ratio of Avg SP to Avg OLP | $98.7 \%$ | $98.2 \%$ | $0.55 \%$ |
| Attached Avg Sold Price | $\$ 243,065$ | $\$ 211,881$ | $14.72 \%$ |
| Detached Avg Sold Price | $\$ 358,415$ | $\$ 356,716$ | $0.48 \%$ |
| Attached Units Sold | 52 | 49 | $6.12 \%$ |
| Detached Units Sold | 205 | 176 | $16.48 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | May 2017 | May 2016 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 648 | 722 | $-10.25 \%$ |
| New Listings | 416 | 406 | $2.46 \%$ |
| New Under Contracts | 178 | 139 | $28.06 \%$ |
| New Contingents | 159 | 171 | $-7.02 \%$ |
| New Pendings | 337 | 310 | $8.71 \%$ |
| All Pendings | 544 | 530 | $2.64 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 20 |
| Conventional | 77 |
| FHA | 57 |
| Other | 13 |
| Owner | 0 |
| VA | 99 |

Days on Market (Sold)

| 0 | 5 |
| :--- | :---: |
| 1 to 10 | 101 |
| 11 to 20 | 49 |
| 21 to 30 | 24 |
| 31 to 60 | 42 |
| 61 to 90 | 11 |
| 91 to 120 | 13 |
| 121 to 180 | 5 |
| 181 to 360 | 13 |
| 361 to 720 | 2 |
| $721+$ | 0 |

## Sold Detail



