## May 2019

Stafford County, VA

## Sold Summary

|  | May 2019 | May 2018 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 100,310,865$ | $\$ 93,272,431$ | $7.55 \%$ |
| Avg Sold Price | $\$ 367,439$ | $\$ 354,648$ | $3.61 \%$ |
| Median Sold Price | $\$ 350,000$ | $\$ 331,000$ | $5.74 \%$ |
| Units Sold | 273 | 263 | $3.80 \%$ |
| Avg Days on Market | 32 | 26 | $23.08 \%$ |
| Avg List Price for Solds | $\$ 370,225$ | $\$ 357,883$ | $3.45 \%$ |
| Avg SP to OLP Ratio | $98.7 \%$ | $98.7 \%$ | $0.03 \%$ |
| Ratio of Avg SP to Avg OLP | $98.7 \%$ | $98.6 \%$ | $0.11 \%$ |
| Attached Avg Sold Price | $\$ 268,806$ | $\$ 240,406$ | $11.81 \%$ |
| Detached Avg Sold Price | $\$ 393,467$ | $\$ 386,259$ | $1.87 \%$ |
| Attached Units Sold | 57 | 57 | $0.00 \%$ |
| Detached Units Sold | 216 | 206 | $4.85 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | May 2019 | May 2018 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 664 | 706 | $-5.95 \%$ |
| New Listings | 424 | 468 | $-9.40 \%$ |
| New Under Contracts | 208 | 146 | $42.47 \%$ |
| New Contingents | 93 | 169 | $-44.97 \%$ |
| New Pendings | 301 | 315 | $-4.44 \%$ |
| All Pendings | 450 | 488 | $-7.79 \%$ |

Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 11 |
| Conventional | 94 |
| FHA | 31 |
| Other | 17 |
| Owner | 0 |
| VA | 120 |

Days on Market (Sold)

| 0 | 7 |
| :--- | :---: |
| 1 to 10 | 121 |
| 11 to 20 | 55 |
| 21 to 30 | 36 |
| 31 to 60 | 29 |
| 61 to 90 | 17 |
| 91 to 120 | 9 |
| 121 to 180 | 6 |
| 181 to 360 | 16 |
| 361 to 720 | 2 |
| $721+$ | 0 |

## Sold Detail

| Price Ranges | Residential |  |  |  |  |  | Condo/Coop | Active Listings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All <br> Attached | Residential |  | Condo/Coop <br> Attached |
|  | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH |  | Detached | Attached/TH |  |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 1 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| \$100K to \$149,999 | 0 | 0 | 0 | 1 | 0 | 0 | 1 | 2 | 0 | 0 |
| \$150K to \$199,999 | 0 | 4 | 1 | 1 | 1 | 0 | 1 | 5 | 4 | 0 |
| \$200K to \$299,999 | 5 | 3 | 19 | 15 | 10 | 2 | 10 | 42 | 29 | 4 |
| \$300K to \$399,999 | 0 | 1 | 21 | 13 | 77 | 3 | 2 | 175 | 15 | 5 |
| \$400K to \$499,999 | 0 | 0 | 3 | 0 | 47 | 0 | 0 | 189 | 0 | 1 |
| \$500K to \$599,999 | 0 | 0 | 1 | 0 | 16 | 0 | 0 | 101 | 0 | 0 |
| \$600K to \$799,999 | 1 | 0 | 1 | 0 | 12 | 0 | 0 | 64 | 0 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 9 | 0 | 0 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 13 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 6 | 8 | 46 | 30 | 164 | 5 | 14 | 604 | 49 | 10 |
| Avg Sold Price | \$310,608 | \$217,523 | \$322,382 | \$284,074 | \$416,437 | \$314,554 | \$249,054 |  |  |  |
| Prev Year - Avg Sold Price | \$220,440 | \$241,500 | \$292,854 | \$241,758 | \$425,076 | \$251,857 | \$217,217 |  |  |  |
| Avg Sold \% Change | 40.90\% | -9.93\% | 10.08\% | 17.50\% | -2.03\% | 24.89\% | 14.66\% |  |  |  |
| Prev Year - \# of Solds | 10 | 2 | 45 | 42 | 151 | 7 | 6 |  |  |  |

