## December 2021

Stafford County, VA

## Sold Summary

|  | Dec 2021 | Dec 2020 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 117,829,097$ | $\$ 110,059,129$ | $7.06 \%$ |
| Avg Sold Price | $\$ 466,823$ | $\$ 411,330$ | $13.49 \%$ |
| Median Sold Price | $\$ 445,000$ | $\$ 400,000$ | $11.25 \%$ |
| Units Sold | 254 | 269 | $-5.58 \%$ |
| Avg Days on Market | 15 | 16 | $-6.25 \%$ |
| Avg List Price for Solds | $\$ 463,894$ | $\$ 409,141$ | $13.38 \%$ |
| Avg SP to OLP Ratio | $100.3 \%$ | $100.3 \%$ | $-0.01 \%$ |
| Ratio of Avg SP to Avg OLP | $100.0 \%$ | $100.3 \%$ | $-0.28 \%$ |
| Attached Avg Sold Price | $\$ 336,302$ | $\$ 303,659$ | $10.75 \%$ |
| Detached Avg Sold Price | $\$ 503,738$ | $\$ 435,913$ | $15.56 \%$ |
| Attached Units Sold | 56 | 50 | $12.00 \%$ |
| Detached Units Sold | 198 | 219 | $-9.59 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Dec 2021 | Dec 2020 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 151 | 129 | $17.05 \%$ |
| New Listings | 203 | 190 | $6.84 \%$ |
| New Under Contracts | 0 | 0 | $0 \%$ |
| New Contingents | 0 | 0 | $0 \%$ |
| New Pendings | 194 | 182 | $6.59 \%$ |
| All Pendings | 240 | 246 | $-2.44 \%$ |

Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 15 |
| Conventional | 133 |
| FHA | 37 |
| Other | 2 |
| Owner | 0 |
| VA | 62 |

Days on Market (Sold)

| 0 | 9 |
| :--- | :---: |
| 1 to 10 | 140 |
| 11 to 20 | 43 |
| 21 to 30 | 16 |
| 31 to 60 | 28 |
| 61 to 90 | 6 |
| 91 to 120 | 5 |
| 121 to 180 | 1 |
| 181 to 360 | 6 |
| 361 to 720 | 0 |
| $721+$ | 0 |

## Sold Detail

| Price Ranges | Residential |  |  |  |  |  | Condo/Coop | Active Listings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All <br> Attached | Residential |  | Condo/Coop <br> Attached |
|  | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH |  | Detached | Attached/TH |  |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| \$100K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| \$150K to \$199,999 | 1 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | 0 | 0 |
| \$200K to \$299,999 | 2 | 3 | 5 | 5 | 0 | 1 | 5 | 2 | 3 | 1 |
| \$300K to \$399,999 | 2 | 1 | 21 | 24 | 15 | 6 | 2 | 13 | 4 | 0 |
| \$400K to \$499,999 | 2 | 0 | 14 | 4 | 46 | 2 | 0 | 25 | 5 | 0 |
| \$500K to \$599,999 | 1 | 0 | 6 | 1 | 41 | 1 | 0 | 17 | 2 | 0 |
| \$600K to \$799,999 | 1 | 0 | 4 | 0 | 26 | 0 | 0 | 61 | 0 | 0 |
| \$800K to \$999,999 | 0 | 0 | 1 | 0 | 10 | 0 | 0 | 11 | 0 | 0 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 9 | 4 | 51 | 34 | 138 | 10 | 8 | 136 | 14 | 1 |
| Avg Sold Price | \$372,509 | \$280,500 | \$424,358 | \$349,842 | \$541,633 | \$373,759 | \$259,837 |  |  |  |
| Prev Year - Avg Sold Price | \$277,755 | \$0 | \$349,780 | \$315,215 | \$478,994 | \$312,000 | \$235,428 |  |  |  |
| Avg Sold \% Change | 34.11\% | 0.00\% | 21.32\% | 10.99\% | 13.08\% | 19.79\% | 10.37\% |  |  |  |
| Prev Year - \# of Solds | 9 | 0 | 59 | 37 | 151 | 6 | 7 |  |  |  |

