## February 2023

Stafford County, VA

## Sold Summary

|  | Feb 2023 | Feb 2022 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 65,074,749$ | $\$ 84,118,341$ | $-22.64 \%$ |
| Avg Sold Price | $\$ 509,265$ | $\$ 497,597$ | $2.34 \%$ |
| Median Sold Price | $\$ 497,500$ | $\$ 465,000$ | $6.99 \%$ |
| Units Sold | 127 | 171 | $-25.73 \%$ |
| Avg Days on Market | 38 | 18 | $111.11 \%$ |
| Avg List Price for Solds | $\$ 512,399$ | $\$ 491,920$ | $4.16 \%$ |
| Avg SP to OLP Ratio | $97.6 \%$ | $101.3 \%$ | $-3.67 \%$ |
| Ratio of Avg SP to Avg OLP | $97.3 \%$ | $101.0 \%$ | $-3.65 \%$ |
| Attached Avg Sold Price | $\$ 371,130$ | $\$ 374,115$ | $-0.80 \%$ |
| Detached Avg Sold Price | $\$ 533,566$ | $\$ 527,125$ | $1.22 \%$ |
| Attached Units Sold | 19 | 33 | $-42.42 \%$ |
| Detached Units Sold | 108 | 138 | $-21.74 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Feb 2023 | Feb 2022 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 175 | 113 | $54.87 \%$ |
| New Listings | 139 | 253 | $-45.06 \%$ |
| New Under Contracts | 0 | 0 | $0 \%$ |
| New Contingents | 0 | 0 | $0 \%$ |
| New Pendings | 164 | 236 | $-30.51 \%$ |
| All Pendings | 213 | 279 | $-23.66 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 12 |
| Conventional | 48 |
| FHA | 14 |
| Other | 1 |
| Owner | 0 |
| VA | 52 |

Days on Market (Sold)

| 0 | 2 |
| :--- | :---: |
| 1 to 10 | 38 |
| 11 to 20 | 13 |
| 21 to 30 | 7 |
| 31 to 60 | 25 |
| 61 to 90 | 14 |
| 91 to 120 | 15 |
| 121 to 180 | 12 |
| 181 to 360 | 1 |
| 361 to 720 | 0 |
| $721+$ | 0 |

## Sold Detail

| Price Ranges | Residential |  |  |  |  |  | Condo/Coop | Active Listings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All <br> Attached | Residential |  | Condo/Coop <br> Attached |
|  | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH |  | Detached | Attached/TH |  |
| < \$50,000 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| \$50K to \$99,999 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$100K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$150K to \$199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$200K to \$299,999 | 0 | 0 | 2 | 2 | 1 | 1 | 1 | 5 | 3 | 1 |
| \$300K to \$399,999 | 1 | 0 | 8 | 3 | 4 | 3 | 1 | 7 | 9 | 1 |
| \$400K to \$499,999 | 3 | 0 | 5 | 6 | 20 | 1 | 1 | 26 | 7 | 3 |
| \$500K to \$599,999 | 0 | 0 | 2 | 0 | 30 | 0 | 0 | 22 | 3 | 0 |
| \$600K to \$799,999 | 0 | 0 | 1 | 0 | 19 | 0 | 0 | 63 | 0 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 8 | 0 | 0 | 17 | 0 | 0 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 6 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 5 | 0 | 19 | 11 | 84 | 5 | 3 | 148 | 22 | 5 |
| Avg Sold Price | \$339,240 | \$0 | \$379,331 | \$394,134 | \$580,020 | \$331,200 | \$353,333 |  |  |  |
| Prev Year - Avg Sold Price | \$321,000 | \$304,450 | \$393,840 | \$355,945 | \$587,217 | \$502,364 | \$275,362 |  |  |  |
| Avg Sold \% Change | 5.68\% | 0.00\% | -3.68\% | 10.73\% | -1.23\% | -34.07\% | 28.32\% |  |  |  |
| Prev Year - \# of Solds | 5 | 2 | 36 | 20 | 97 | 7 | 4 |  |  |  |

