## April 2023

Stafford County, VA

## Sold Summary

|  | Apr 2023 | Apr 2022 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 89,340,190$ | $\$ 140,219,873$ | $-36.29 \%$ |
| Avg Sold Price | $\$ 515,386$ | $\$ 528,439$ | $-2.47 \%$ |
| Median Sold Price | $\$ 489,950$ | $\$ 499,825$ | $-1.98 \%$ |
| Units Sold | 174 | 272 | $-36.03 \%$ |
| Avg Days on Market | 19 | 10 | $90.00 \%$ |
| Avg List Price for Solds | $\$ 513,449$ | $\$ 515,514$ | $-0.40 \%$ |
| Avg SP to OLP Ratio | $99.9 \%$ | $102.9 \%$ | $-2.91 \%$ |
| Ratio of Avg SP to Avg OLP | $99.4 \%$ | $102.8 \%$ | $-3.28 \%$ |
| Attached Avg Sold Price | $\$ 364,612$ | $\$ 366,669$ | $-0.56 \%$ |
| Detached Avg Sold Price | $\$ 546,797$ | $\$ 583,425$ | $-6.28 \%$ |
| Attached Units Sold | 30 | 69 | $-56.52 \%$ |
| Detached Units Sold | 144 | 203 | $-29.06 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Apr 2023 | Apr 2022 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 213 | 233 | $-8.58 \%$ |
| New Listings | 244 | 424 | $-42.45 \%$ |
| New Under Contracts | 0 | 0 | $0 \%$ |
| New Contingents | 0 | 0 | $0 \%$ |
| New Pendings | 248 | 319 | $-22.26 \%$ |
| All Pendings | 289 | 360 | $-19.72 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 22 |
| Conventional | 57 |
| FHA | 30 |
| Other | 0 |
| Owner | 0 |
| VA | 64 |

Days on Market (Sold)

| 0 | 7 |
| :--- | :---: |
| 1 to 10 | 99 |
| 11 to 20 | 22 |
| 21 to 30 | 13 |
| 31 to 60 | 7 |
| 61 to 90 | 6 |
| 91 to 120 | 5 |
| 121 to 180 | 8 |
| 181 to 360 | 1 |
| 361 to 720 | 0 |
| $721+$ |  |

## Sold Detail

| Price Ranges | Residential |  |  |  |  |  | Condo/Coop | Active Listings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All <br> Attached | Residential |  | Condo/Coop <br> Attached |
|  | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH |  | Detached | Attached/TH |  |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| \$100K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$150K to \$199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$200K to \$299,999 | 2 | 0 | 3 | 2 | 0 | 1 | 2 | 3 | 2 | 1 |
| \$300K to \$399,999 | 2 | 1 | 5 | 9 | 4 | 0 | 7 | 7 | 3 | 1 |
| \$400K to \$499,999 | 1 | 0 | 20 | 5 | 25 | 0 | 0 | 23 | 7 | 6 |
| \$500K to \$599,999 | 0 | 0 | 1 | 3 | 33 | 0 | 0 | 33 | 5 | 0 |
| \$600K to \$799,999 | 0 | 0 | 0 | 0 | 41 | 0 | 0 | 84 | 0 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 6 | 0 | 0 | 27 | 0 | 0 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 9 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 5 | 1 | 29 | 19 | 110 | 1 | 9 | 188 | 17 | 8 |
| Avg Sold Price | \$315,780 | \$369,000 | \$409,500 | \$390,656 | \$593,494 | \$275,000 | \$319,100 |  |  |  |
| Prev Year - Avg Sold Price | \$495,274 | \$317,500 | \$438,771 | \$381,477 | \$628,482 | \$433,740 | \$297,833 |  |  |  |
| Avg Sold \% Change | -36.24\% | 16.22\% | -6.67\% | 2.41\% | -5.57\% | -36.60\% | 7.14\% |  |  |  |
| Prev Year - \# of Solds | 6 | 6 | 44 | 44 | 153 | 7 | 12 |  |  |  |

