## May 2019 <br> 20112, Manassas, VA

## Sold Summary

|  | May 2019 | May 2018 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 22,724,824$ | $\$ 22,463,031$ | $1.17 \%$ |
| Avg Sold Price | $\$ 516,473$ | $\$ 458,429$ | $12.66 \%$ |
| Median Sold Price | $\$ 517,500$ | $\$ 457,000$ | $13.24 \%$ |
| Units Sold | 44 | 49 | $-10.20 \%$ |
| Avg Days on Market | 18 | 21 | $-14.29 \%$ |
| Avg List Price for Solds | $\$ 518,865$ | $\$ 460,481$ | $12.68 \%$ |
| Avg SP to OLP Ratio | $99.5 \%$ | $98.5 \%$ | $1.03 \%$ |
| Ratio of Avg SP to Avg OLP | $99.1 \%$ | $98.6 \%$ | $0.57 \%$ |
| Attached Avg Sold Price | $\$ 397,500$ | $\$ 363,706$ | $9.29 \%$ |
| Detached Avg Sold Price | $\$ 522,139$ | $\$ 471,646$ | $10.71 \%$ |
| Attached Units Sold | 2 | 6 | $-66.67 \%$ |
| Detached Units Sold | 42 | 43 | $-2.33 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- $\mathrm{LP}=$ List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | May 2019 | May 2018 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 81 | 115 | $-29.57 \%$ |
| New Listings | 80 | 88 | $-9.09 \%$ |
| New Under Contracts | 37 | 20 | $85.00 \%$ |
| New Contingents | 16 | 37 | $-56.76 \%$ |
| New Pendings | 53 | 57 | $-7.02 \%$ |
| All Pendings | 74 | 93 | $-20.43 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 2 |
| Conventional | 24 |
| FHA | 6 |
| Other | 1 |
| Owner | 0 |
| VA | 11 |

Days on Market (Sold)

| 0 | 2 |
| :--- | :--- |
| 1 to 10 | 23 |
| 11 to 20 | 10 |
| 21 to 30 | 3 |
| 31 to 60 | 4 |
| 61 to 90 | 1 |
| 91 to 120 | 3 |
| 121 to 180 | 2 |
| 181 to 360 | 0 |
| 361 to 720 | 0 |
| $721+$ | 0 |

## Sold Detail

|  | Residential |  |  |  |  |  | Condo/Coop | Active Listings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All | Residential |  | Condo/Coop |
| Price Ranges | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH | Attached | Detached | Attached/TH | Attached |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$100K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$150K to \$199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$200K to \$299,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 0 | 0 |
| \$300K to \$399,999 | 0 | 0 | 0 | 2 | 2 | 0 | 0 | 8 | 2 | 0 |
| \$400K to \$499,999 | 0 | 0 | 2 | 0 | 13 | 0 | 0 | 8 | 5 | 0 |
| \$500K to \$599,999 | 0 | 0 | 0 | 0 | 15 | 0 | 0 | 28 | 0 | 0 |
| \$600K to \$799,999 | 0 | 0 | 1 | 0 | 9 | 0 | 0 | 24 | 0 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 3 | 2 | 39 | 0 | 0 | 74 | 7 | 0 |
| Avg Sold Price | \$0 | \$0 | \$488,892 | \$397,500 | \$524,696 | \$0 | \$0 |  |  |  |
| Prev Year - Avg Sold Price | \$209,500 | \$265,000 | \$398,429 | \$383,447 | \$493,780 | \$0 | \$0 |  |  |  |
| Avg Sold \% Change | 0.00\% | 0.00\% | 22.70\% | 3.66\% | 6.26\% | 0.00\% | 0.00\% |  |  |  |
| Prev Year - \# of Solds | 1 | 1 | 7 | 5 | 35 | 0 | 0 |  |  |  |

