## February 2020

20112, Manassas, VA

## Sold Summary

|  | Feb 2020 | Feb 2019 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 14,184,299$ | $\$ 13,932,169$ | $1.81 \%$ |
| Avg Sold Price | $\$ 469,343$ | $\$ 516,006$ | $-9.04 \%$ |
| Median Sold Price | $\$ 444,995$ | $\$ 510,000$ | $-12.75 \%$ |
| Units Sold | 30 | 28 | $7.14 \%$ |
| Avg Days on Market | 47 | 64 | $-26.56 \%$ |
| Avg List Price for Solds | $\$ 472,809$ | $\$ 510,163$ | $-7.32 \%$ |
| Avg SP to OLP Ratio | $97.5 \%$ | $97.7 \%$ | $-0.20 \%$ |
| Ratio of Avg SP to Avg OLP | $97.4 \%$ | $95.2 \%$ | $2.27 \%$ |
| Attached Avg Sold Price | $\$ 442,501$ | $\$ 411,500$ | $7.53 \%$ |
| Detached Avg Sold Price | $\$ 476,054$ | $\$ 520,026$ | $-8.46 \%$ |
| Attached Units Sold | 6 | 2 | $200.00 \%$ |
| Detached Units Sold | 24 | 26 | $-7.69 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Feb 2020 | Feb 2019 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 39 | 50 | $-22.00 \%$ |
| New Listings | 57 | 36 | $58.33 \%$ |
| New Under Contracts | 0 | 23 | $0 \%$ |
| New Contingents | 0 | 9 | $0 \%$ |
| New Pendings | 40 | 32 | $25.00 \%$ |
| All Pendings | 52 | 50 | $4.00 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 0 |
| Conventional | 16 |
| FHA | 7 |
| Other | 0 |
| Owner | 0 |
| VA | 7 |

Days on Market (Sold)

| 0 | 0 |
| :--- | :--- |
| 1 to 10 | 8 |
| 11 to 20 | 5 |
| 21 to 30 | 4 |
| 31 to 60 | 3 |
| 61 to 90 | 3 |
| 91 to 120 | 3 |
| 121 to 180 | 1 |
| 181 to 360 | 0 |
| 361 to 720 | 0 |
| $721+$ |  |

## Sold Detail

| Price Ranges | Residential |  |  |  |  |  | Condo/Coop | Active Listings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All <br> Attached | Residential |  | Condo/Coop <br> Attached |
|  | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH |  | Detached | Attached/TH |  |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$100K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$150K to \$199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$200K to \$299,999 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| \$300K to \$399,999 | 0 | 0 | 2 | 0 | 4 | 0 | 0 | 2 | 1 | 0 |
| \$400K to \$499,999 | 0 | 0 | 3 | 6 | 3 | 0 | 0 | 8 | 6 | 0 |
| \$500K to \$599,999 | 0 | 0 | 1 | 0 | 9 | 0 | 0 | 6 | 0 | 0 |
| \$600K to \$799,999 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 12 | 0 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 1 | 0 | 6 | 6 | 17 | 0 | 0 | 32 | 7 | 0 |
| Avg Sold Price | \$255,000 | \$0 | \$414,900 | \$442,501 | \$510,641 | \$0 | \$0 |  |  |  |
| Prev Year - Avg Sold Price | \$0 | \$0 | \$381,217 | \$411,500 | \$561,668 | \$0 | \$0 |  |  |  |
| Avg Sold \% Change | 0.00\% | 0.00\% | 8.84\% | 7.53\% | -9.08\% | 0.00\% | 0.00\% |  |  |  |
| Prev Year - \# of Solds | 0 | 0 | 6 | 2 | 20 | 0 | 0 |  |  |  |

