## August 2020

20112, Manassas, VA

## Sold Summary

|  | Aug 2020 | Aug 2019 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 32,620,398$ | $\$ 23,392,575$ | $39.45 \%$ |
| Avg Sold Price | $\$ 556,569$ | $\$ 497,714$ | $11.83 \%$ |
| Median Sold Price | $\$ 550,000$ | $\$ 490,000$ | $12.24 \%$ |
| Units Sold | 59 | 47 | $25.53 \%$ |
| Avg Days on Market | 19 | 43 | $-55.81 \%$ |
| Avg List Price for Solds | $\$ 552,888$ | $\$ 500,484$ | $10.47 \%$ |
| Avg SP to OLP Ratio | $100.3 \%$ | $97.8 \%$ | $2.58 \%$ |
| Ratio of Avg SP to Avg OLP | $100.1 \%$ | $97.7 \%$ | $2.47 \%$ |
| Attached Avg Sold Price | $\$ 388,307$ | $\$ 415,063$ | $-6.45 \%$ |
| Detached Avg Sold Price | $\$ 582,963$ | $\$ 509,810$ | $14.35 \%$ |
| Attached Units Sold | 8 | 6 | $33.33 \%$ |
| Detached Units Sold | 51 | 41 | $24.39 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Aug 2020 | Aug 2019 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 27 | 69 | $-60.87 \%$ |
| New Listings | 64 | 43 | $48.84 \%$ |
| New Under Contracts | 0 | 32 | $0 \%$ |
| New Contingents | 0 | 15 | $0 \%$ |
| New Pendings | 68 | 47 | $44.68 \%$ |
| All Pendings | 72 | 49 | $46.94 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 1 |
| Conventional | 39 |
| FHA | 4 |
| Other | 1 |
| Owner | 0 |
| VA | 13 |

Days on Market (Sold)

| 0 | 4 |
| :--- | :--- |
| 1 to 10 | 34 |
| 11 to 20 | 8 |
| 21 to 30 | 3 |
| 31 to 60 | 2 |
| 61 to 90 | 4 |
| 91 to 120 | 3 |
| 121 to 180 | 0 |
| 181 to 360 | 1 |
| 361 to 720 | 0 |
| $721+$ | 0 |

## Sold Detail

| Price Ranges | Residential |  |  |  |  |  | Condo/Coop | Active Listings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All <br> Attached | Residential |  | Condo/Coop <br> Attached |
|  | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH |  | Detached | Attached/TH |  |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$100K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$150K to \$199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$200K to \$299,999 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| \$300K to \$399,999 | 0 | 0 | 3 | 1 | 0 | 2 | 0 | 1 | 0 | 0 |
| \$400K to \$499,999 | 0 | 0 | 2 | 3 | 4 | 1 | 0 | 4 | 4 | 0 |
| \$500K to \$599,999 | 1 | 0 | 2 | 0 | 18 | 0 | 0 | 8 | 0 | 0 |
| \$600K to \$799,999 | 0 | 0 | 2 | 0 | 17 | 0 | 0 | 5 | 0 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 1 | 0 | 0 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 1 | 1 | 9 | 4 | 41 | 3 | 0 | 23 | 4 | 0 |
| Avg Sold Price | \$575,000 | \$286,000 | \$486,555 | \$421,364 | \$604,320 | \$378,333 | \$0 |  |  |  |
| Prev Year - Avg Sold Price | \$0 | \$0 | \$401,716 | \$416,576 | \$536,014 | \$407,500 | \$0 |  |  |  |
| Avg Sold \% Change | 0.00\% | 0.00\% | 21.12\% | 1.15\% | 12.74\% | -7.16\% | 0.00\% |  |  |  |
| Prev Year - \# of Solds | 0 | 0 | 8 | 5 | 33 | 1 | 0 |  |  |  |

