## December 2020

20112, Manassas, VA

## Sold Summary

|  | Dec 2020 | Dec 2019 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 27,752,262$ | $\$ 15,489,524$ | $79.17 \%$ |
| Avg Sold Price | $\$ 551,946$ | $\$ 496,831$ | $11.09 \%$ |
| Median Sold Price | $\$ 548,000$ | $\$ 473,500$ | $15.73 \%$ |
| Units Sold | 51 | 31 | $64.52 \%$ |
| Avg Days on Market | 12 | 18 | $-33.33 \%$ |
| Avg List Price for Solds | $\$ 544,162$ | $\$ 499,662$ | $8.91 \%$ |
| Avg SP to OLP Ratio | $101.6 \%$ | $98.4 \%$ | $3.19 \%$ |
| Ratio of Avg SP to Avg OLP | $101.4 \%$ | $98.5 \%$ | $2.98 \%$ |
| Attached Avg Sold Price | $\$ 460,133$ | $\$ 424,998$ | $8.27 \%$ |
| Detached Avg Sold Price | $\$ 564,188$ | $\$ 510,645$ | $10.49 \%$ |
| Attached Units Sold | 6 | 5 | $20.00 \%$ |
| Detached Units Sold | 45 | 26 | $73.08 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Dec 2020 | Dec 2019 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 16 | 45 | $-64.44 \%$ |
| New Listings | 42 | 21 | $100.00 \%$ |
| New Under Contracts | 0 | 0 | $0 \%$ |
| New Contingents | 0 | 0 | $0 \%$ |
| New Pendings | 34 | 28 | $21.43 \%$ |
| All Pendings | 39 | 31 | $25.81 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 3 |
| Conventional | 33 |
| FHA | 7 |
| Other | 0 |
| Owner | 0 |
| VA | 8 |

Days on Market (Sold)

| 0 | 2 |
| :--- | :---: |
| 1 to 10 | 33 |
| 11 to 20 | 7 |
| 21 to 30 | 2 |
| 31 to 60 | 4 |
| 61 to 90 | 1 |
| 91 to 120 | 1 |
| 121 to 180 | 0 |
| 181 to 360 | 1 |
| 361 to 720 | 0 |
| $721+$ | 0 |

## Sold Detail

| Price Ranges | Residential |  |  |  |  |  | Condo/Coop | Active Listings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All <br> Attached | Residential |  | Condo/Coop <br> Attached |
|  | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH |  | Detached | Attached/TH |  |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$100K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$150K to \$199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$200K to \$299,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| \$300K to \$399,999 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| \$400K to \$499,999 | 0 | 0 | 6 | 6 | 10 | 0 | 0 | 2 | 1 | 0 |
| \$500K to \$599,999 | 1 | 0 | 0 | 0 | 9 | 0 | 0 | 4 | 0 | 0 |
| \$600K to \$799,999 | 0 | 0 | 1 | 0 | 16 | 0 | 0 | 5 | 0 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 2 | 0 | 7 | 6 | 36 | 0 | 0 | 15 | 1 | 0 |
| Avg Sold Price | \$445,000 | \$0 | \$473,857 | \$460,133 | \$588,374 | \$0 | \$0 |  |  |  |
| Prev Year - Avg Sold Price | \$340,000 | \$0 | \$427,380 | \$427,497 | \$539,994 | \$415,000 | \$0 |  |  |  |
| Avg Sold \% Change | 30.88\% | 0.00\% | 10.87\% | 7.63\% | 8.96\% | 0.00\% | 0.00\% |  |  |  |
| Prev Year - \# of Solds | 1 | 0 | 5 | 4 | 20 | 1 | 0 |  |  |  |

