## March 2021

20112, Manassas, VA

## Sold Summary

|  | Mar 2021 | Mar 2020 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 27,814,385$ | $\$ 21,170,911$ | $31.38 \%$ |
| Avg Sold Price | $\$ 636,986$ | $\$ 483,700$ | $31.69 \%$ |
| Median Sold Price | $\$ 600,000$ | $\$ 479,049$ | $25.25 \%$ |
| Units Sold | 45 | 44 | $2.27 \%$ |
| Avg Days on Market | 5 | 23 | $-78.26 \%$ |
| Avg List Price for Solds | $\$ 618,097$ | $\$ 481,157$ | $28.46 \%$ |
| Avg SP to OLP Ratio | $104.1 \%$ | $100.5 \%$ | $3.55 \%$ |
| Ratio of Avg SP to Avg OLP | $103.4 \%$ | $100.1 \%$ | $3.25 \%$ |
| Attached Avg Sold Price | $\$ 424,500$ | $\$ 425,684$ | $-0.28 \%$ |
| Detached Avg Sold Price | $\$ 669,677$ | $\$ 494,677$ | $35.38 \%$ |
| Attached Units Sold | 6 | 7 | $-14.29 \%$ |
| Detached Units Sold | 39 | 37 | $5.41 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Mar 2021 | Mar 2020 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 19 | 55 | $-65.45 \%$ |
| New Listings | 58 | 78 | $-25.64 \%$ |
| New Under Contracts | 0 | 0 | $0 \%$ |
| New Contingents | 0 | 0 | $0 \%$ |
| New Pendings | 49 | 50 | $-2.00 \%$ |
| All Pendings | 57 | 59 | $-3.39 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 2 |
| Conventional | 28 |
| FHA | 4 |
| Other | 0 |
| Owner | 0 |
| VA | 11 |

Days on Market (Sold)

| 0 | 5 |
| :--- | :---: |
| 1 to 10 | 37 |
| 11 to 20 | 0 |
| 21 to 30 | 1 |
| 31 to 60 | 1 |
| 61 to 90 | 0 |
| 91 to 120 | 1 |
| 121 to 180 | 0 |
| 181 to 360 | 0 |
| 361 to 720 | 0 |
| $721+$ | 0 |

## Sold Detail

| Price Ranges | Residential |  |  |  |  |  | Condo/Coop | Active Listings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All <br> Attached | Residential |  | Condo/Coop <br> Attached |
|  | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH |  | Detached | Attached/TH |  |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 0 |
| \$100K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$150K to \$199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$200K to \$299,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$300K to \$399,999 | 0 | 0 | 0 | 2 | 0 | 0 | 0 | 1 | 0 | 0 |
| \$400K to \$499,999 | 0 | 0 | 3 | 4 | 3 | 0 | 0 | 3 | 1 | 0 |
| \$500K to \$599,999 | 0 | 0 | 1 | 0 | 9 | 0 | 0 | 1 | 0 | 0 |
| \$600K to \$799,999 | 0 | 0 | 0 | 0 | 21 | 0 | 0 | 6 | 0 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 5 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 4 | 6 | 35 | 0 | 0 | 18 | 1 | 0 |
| Avg Sold Price | \$0 | \$0 | \$480,000 | \$424,500 | \$691,354 | \$0 | \$0 |  |  |  |
| Prev Year - Avg Sold Price | \$423,000 | \$0 | \$417,272 | \$425,684 | \$531,602 | \$0 | \$0 |  |  |  |
| Avg Sold \% Change | 0.00\% | 0.00\% | 15.03\% | -0.28\% | 30.05\% | 0.00\% | 0.00\% |  |  |  |
| Prev Year - \# of Solds | 1 | 0 | 11 | 7 | 25 | 0 | 0 |  |  |  |

