June 2022
20112, Manassas, VA

## Sold Summary

|  | Jun 2022 | Jun 2021 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 29,287,150$ | $\$ 43,460,806$ | $-32.61 \%$ |
| Avg Sold Price | $\$ 687,812$ | $\$ 614,721$ | $11.89 \%$ |
| Median Sold Price | $\$ 680,000$ | $\$ 575,000$ | $18.26 \%$ |
| Units Sold | 43 | 73 | $-41.10 \%$ |
| Avg Days on Market | 10 | 6 | $66.67 \%$ |
| Avg List Price for Solds | $\$ 681,096$ | $\$ 595,353$ | $14.40 \%$ |
| Avg SP to OLP Ratio | $100.4 \%$ | $103.8 \%$ | $-3.26 \%$ |
| Ratio of Avg SP to Avg OLP | $100.5 \%$ | $103.2 \%$ | $-2.64 \%$ |
| Attached Avg Sold Price | $\$ 575,000$ | $\$ 471,272$ | $22.01 \%$ |
| Detached Avg Sold Price | $\$ 690,498$ | $\$ 640,172$ | $7.86 \%$ |
| Attached Units Sold | 1 | 11 | $-90.91 \%$ |
| Detached Units Sold | 42 | 62 | $-32.26 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Jun 2022 | Jun 2021 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 57 | 34 | $67.65 \%$ |
| New Listings | 78 | 71 | $9.86 \%$ |
| New Under Contracts | 0 | 0 | $0 \%$ |
| New Contingents | 0 | 0 | $0 \%$ |
| New Pendings | 59 | 63 | $-6.35 \%$ |
| All Pendings | 58 | 67 | $-13.43 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 4 |
| Conventional | 23 |
| FHA | 1 |
| Other | 0 |
| Owner | 0 |
| VA | 15 |

Days on Market (Sold)

| 0 | 2 |
| :--- | :---: |
| 1 to 10 | 26 |
| 11 to 20 | 7 |
| 21 to 30 | 6 |
| 31 to 60 | 2 |
| 61 to 90 | 0 |
| 91 to 120 | 0 |
| 121 to 180 | 0 |
| 181 to 360 | 0 |
| 361 to 720 | 0 |
| $721+$ | 0 |

## Sold Detail

| Price Ranges | Residential |  |  |  |  |  | Condo/Coop | Active Listings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All <br> Attached | Residential |  | Condo/Coop <br> Attached |
|  | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH |  | Detached | Attached/TH |  |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$100K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$150K to \$199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$200K to \$299,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 0 |
| \$300K to \$399,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$400K to \$499,999 | 0 | 0 | 2 | 0 | 2 | 0 | 0 | 5 | 2 | 0 |
| \$500K to \$599,999 | 0 | 0 | 2 | 1 | 4 | 0 | 0 | 4 | 7 | 0 |
| \$600K to \$799,999 | 0 | 0 | 2 | 0 | 21 | 0 | 0 | 20 | 0 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 8 | 0 | 0 | 11 | 0 | 0 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 6 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 6 | 1 | 36 | 0 | 0 | 48 | 9 | 0 |
| Avg Sold Price | \$0 | \$0 | \$539,810 | \$575,000 | \$715,613 | \$0 | \$0 |  |  |  |
| Prev Year - Avg Sold Price | \$410,833 | \$0 | \$528,392 | \$467,900 | \$690,237 | \$505,000 | \$0 |  |  |  |
| Avg Sold \% Change | 0.00\% | 0.00\% | 2.16\% | 22.89\% | 3.68\% | 0.00\% | 0.00\% |  |  |  |
| Prev Year - \# of Solds | 3 | 0 | 14 | 10 | 45 | 1 | 0 |  |  |  |

