## April 2023

20112, Manassas, VA

## Sold Summary

|  | Apr 2023 | Apr 2022 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 17,113,600$ | $\$ 26,454,100$ | $-35.31 \%$ |
| Avg Sold Price | $\$ 691,476$ | $\$ 586,960$ | $17.81 \%$ |
| Median Sold Price | $\$ 656,000$ | $\$ 560,000$ | $17.14 \%$ |
| Units Sold | 25 | 47 | $-46.81 \%$ |
| Avg Days on Market | 10 | 8 | $25.00 \%$ |
| Avg List Price for Solds | $\$ 684,544$ | $\$ 562,853$ | $21.62 \%$ |
| Avg SP to OLP Ratio | $100.9 \%$ | $103.9 \%$ | $-2.91 \%$ |
| Ratio of Avg SP to Avg OLP | $100.7 \%$ | $103.8 \%$ | $-2.97 \%$ |
| Attached Avg Sold Price | $\$ 550,380$ | $\$ 512,175$ | $7.46 \%$ |
| Detached Avg Sold Price | $\$ 726,750$ | $\$ 602,301$ | $20.66 \%$ |
| Attached Units Sold | 5 | 8 | $-37.50 \%$ |
| Detached Units Sold | 20 | 39 | $-48.72 \%$ |
|  |  |  |  |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Apr 2023 | Apr 2022 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 31 | 25 | $24.00 \%$ |
| New Listings | 44 | 51 | $-13.73 \%$ |
| New Under Contracts | 0 | 0 | $0 \%$ |
| New Contingents | 0 | 0 | $0 \%$ |
| New Pendings | 46 | 37 | $24.32 \%$ |
| All Pendings | 54 | 44 | $22.73 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 1 |
| Conventional | 14 |
| FHA | 2 |
| Other | 0 |
| Owner | 0 |
| VA | 8 |

Days on Market (Sold)

| 0 | 1 |
| :--- | :--- |
| 1 to 10 | 20 |
| 11 to 20 | 2 |
| 21 to 30 | 0 |
| 31 to 60 | 1 |
| 61 to 90 | 0 |
| 91 to 120 | 1 |
| 121 to 180 | 0 |
| 181 to 360 | 0 |
| 361 to 720 | 0 |
| $721+$ |  |

## Sold Detail

| Price Ranges | Residential |  |  |  |  |  | Condo/Coop | Active Listings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | AII <br> Attached | Residential |  | Condo/Coop <br> Attached |
|  | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH |  | Detached | Attached/TH |  |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$100K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$150K to \$199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| \$200K to \$299,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$300K to \$399,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$400K to \$499,999 | 0 | 0 | 0 | 1 | 1 | 0 | 0 | 0 | 0 | 0 |
| \$500K to \$599,999 | 0 | 0 | 2 | 3 | 1 | 1 | 0 | 2 | 3 | 0 |
| \$600K to \$799,999 | 0 | 0 | 0 | 0 | 10 | 0 | 0 | 12 | 0 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 6 | 0 | 0 | 10 | 0 | 0 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 2 | 4 | 18 | 1 | 0 | 28 | 3 | 0 |
| Avg Sold Price | \$0 | \$0 | \$585,000 | \$539,975 | \$742,500 | \$592,000 | \$0 |  |  |  |
| Prev Year - Avg Sold Price | \$248,000 | \$386,250 | \$438,265 | \$554,150 | \$673,539 | \$0 | \$0 |  |  |  |
| Avg Sold \% Change | 0.00\% | 0.00\% | 33.48\% | -2.56\% | 10.24\% | 0.00\% | 0.00\% |  |  |  |
| Prev Year - \# of Solds | 1 | 2 | 10 | 6 | 28 | 0 | 0 |  |  |  |

