## February 2017

22025, Dumfries, VA

## Sold Summary

|  | Feb 2017 | Feb 2016 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 8,554,100$ | $\$ 6,379,610$ | $34.08 \%$ |
| Avg Sold Price | $\$ 342,164$ | $\$ 303,791$ | $12.63 \%$ |
| Median Sold Price | $\$ 335,000$ | $\$ 280,000$ | $19.64 \%$ |
| Units Sold | 25 | 21 | $19.05 \%$ |
| Avg Days on Market | 38 | 54 | $-29.63 \%$ |
| Avg List Price for Solds | $\$ 344,983$ | $\$ 313,889$ | $9.91 \%$ |
| Avg SP to OLP Ratio | $97.3 \%$ | $97.0 \%$ | $0.28 \%$ |
| Ratio of Avg SP to Avg OLP | $97.3 \%$ | $99.3 \%$ | $-2.01 \%$ |
| Attached Avg Sold Price | $\$ 275,950$ | $\$ 253,884$ | $8.69 \%$ |
| Detached Avg Sold Price | $\$ 386,307$ | $\$ 370,333$ | $4.31 \%$ |
| Attached Units Sold | 10 | 12 | $-16.67 \%$ |
| Detached Units Sold | 15 | 9 | $66.67 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Feb 2017 | Feb 2016 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 25 | 46 | $-45.65 \%$ |
| New Listings | 27 | 31 | $-12.90 \%$ |
| New Under Contracts | 5 | 11 | $-54.55 \%$ |
| New Contingents | 17 | 17 | $0.00 \%$ |
| New Pendings | 22 | 28 | $-21.43 \%$ |
| All Pendings | 30 | 45 | $-33.33 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :--- |
| Cash | 3 |
| Conventional | 6 |
| FHA | 8 |
| Other | 0 |
| Owner | 0 |
| VA | 8 |

Days on Market (Sold)

| 0 | 0 |
| :--- | :---: |
| 1 to 10 | 11 |
| 11 to 20 | 0 |
| 21 to 30 | 4 |
| 31 to 60 | 3 |
| 61 to 90 | 5 |
| 91 to 120 | 0 |
| 121 to 180 | 2 |
| 181 to 360 | 0 |
| 361 to 720 | 0 |
| $721+$ | 0 |

## Sold Detail



