## May 2017 <br> 22025, Dumfries, VA

## Sold Summary

|  | May 2017 | May 2016 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 13,640,643$ | $\$ 15,355,197$ | $-11.17 \%$ |
| Avg Sold Price | $\$ 358,964$ | $\$ 341,227$ | $5.20 \%$ |
| Median Sold Price | $\$ 352,500$ | $\$ 330,000$ | $6.82 \%$ |
| Units Sold | 38 | 45 | $-15.56 \%$ |
| Avg Days on Market | 12 | 28 | $-57.14 \%$ |
| Avg List Price for Solds | $\$ 362,515$ | $\$ 345,073$ | $5.05 \%$ |
| Avg SP to OLP Ratio | $99.1 \%$ | $98.1 \%$ | $1.09 \%$ |
| Ratio of Avg SP to Avg OLP | $101.2 \%$ | $98.0 \%$ | $3.21 \%$ |
| Attached Avg Sold Price | $\$ 291,380$ | $\$ 271,305$ | $7.40 \%$ |
| Detached Avg Sold Price | $\$ 403,041$ | $\$ 392,323$ | $2.73 \%$ |
| Attached Units Sold | 15 | 19 | $-21.05 \%$ |
| Detached Units Sold | 23 | 26 | $-11.54 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | May 2017 | May 2016 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 50 | 59 | $-15.25 \%$ |
| New Listings | 57 | 50 | $14.00 \%$ |
| New Under Contracts | 22 | 14 | $57.14 \%$ |
| New Contingents | 27 | 32 | $-15.63 \%$ |
| New Pendings | 49 | 46 | $6.52 \%$ |
| All Pendings | 64 | 71 | $-9.86 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 2 |
| Conventional | 19 |
| FHA | 6 |
| Other | 1 |
| Owner | 0 |
| VA | 10 |

Days on Market (Sold)

| 0 | 1 |
| :--- | :---: |
| 1 to 10 | 23 |
| 11 to 20 | 7 |
| 21 to 30 | 4 |
| 31 to 60 | 3 |
| 61 to 90 | 0 |
| 91 to 120 | 0 |
| 121 to 180 | 0 |
| 181 to 360 | 0 |
| 361 to 720 | 0 |
| $721+$ |  |

## Sold Detail



